

Delaware North Companies Plots Course for Next Generation Supply Chain Cost Control

The Tibersoft IQ Data, Software, and Services Solution Chosen to Navigate the Way

WESTBOROUGH, Mass. – May 25 (SEND2PRESS NEWSWIRE) – Tibersoft, the expert in supply chain cost control systems, announced that Delaware North Companies, a global leader in hospitality and foodservice, will utilize the Tibersoft IQ cost control solution for “next generation” supply chain monitoring and analytics.



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Mike Reinert, Delaware North Companies Director of Supply Management Services for the company’s worldwide operations, acknowledges the power of the Tibersoft team’s enhanced data and analytical services: “As one of the largest hospitality and food service providers in the industry, Delaware North Companies has placed an incredibly high value on an integrated and linked supply management system. We were impressed with Tibersoft’s capabilities, including enhanced data and analytical services and we look forward to completing the setup of their programs.”

Tibersoft CEO Keith Enstice considers Delaware North Companies an especially gratifying win for the company: “Our model is to provide both ‘the brain and the brawn’ for operators seeking actionable supply chain information for

cost-saving in their supply chain. Delaware North Companies found a lot of value in our 'data in your language' capability and that validates our model."

About Delaware North Companies

Delaware North Companies is one of the world's leading hospitality and food service providers. Its family of companies includes Delaware North Companies Gaming & Entertainment, Delaware North Companies Parks & Resorts, CA One Services, Sportservice, Delaware North Companies International, FleetCenter (soon to be renamed TD Banknorth Garden), and the Delta Queen Steamboat Company. Delaware North Companies is one of the largest privately held companies in the United States with more than \$1.6 billion in annual revenue and 30,000 associates serving half a billion customers in the United States, Canada, Australia, New Zealand and the United Kingdom. More information: <http://www.delawarenorth.com>

About Tibersoft Corporation

Tibersoft provides products that help operators, distributors, and manufactures better understand their businesses and be more profitable. Coupled with the Tibersoft team's extensive foodservice and technology expertise, the IQ solution meets the needs of large client enterprises in search of "right-data, right-time" information aggregation and control. Founded in 1996, The Company's clients include major institutional and hospitality foodservice organizations including ARAMARK, Au Bon Pain, Buffets Inc., The Cheesecake Factory, Diedrich Coffee, Marie Callender's, McAlister's Deli, Prime Restaurants, TravelCenters of America, Valley Services, and Villa Enterprises. Tibersoft was an exhibitor at the NRA Show May 21st through 24th.

More information: www.tibersoft.com

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