

Sharrow Group and Robichaud Financial Expand Services by Forming Associated Builder Solutions, LLC

ROCHESTER, NY (SEND2PRESS NEWSWIRE) – The Sharrow Group, providing executive search and business consulting to the homebuilding industry since 1968, and Robichaud Financial Services, M&A, investment banking, and mortgage specialists, announce the formation of Associated Builder Solutions, LLC (ABS). ABS will offer homebuilders a single source of proven expertise to maximize their operations and therefore the value of their companies.



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According to recent studies by the Brookings Institute and the Joint Center for Housing Studies of Harvard University, the next 25 years will eclipse any period of housing growth in US history. ABS experts recognize that the industry faces both unprecedented opportunity and unprecedented challenges not only because of fast-growing volume but because the very nature of market segmentation will change, requiring a far wider range of housing solutions.

Bill Carpitella, CEO/President of Associated Builder Solutions, says, "Market growth means even greater strains on experienced talent, growing pains from rapid expansion, and opportunities to grow margin and market share. ABS will provide a single source for expertise for homebuilders as we continue to seek industry veterans and introduce services that solve the problems our customers are facing."

Bregg Smith, who, with Paul Copeland, leads the Sharrow Group, says, "Joining forces as ABS allows us to expand our network significantly, resulting in many more choices for our clients and candidates, as well as deeper expertise."

Ron Robichaud, founder of Robichaud Financial Services, says, "A company is a complex system of interdependent people and systems that is successful to the extent that all of the parts work together. We created ABS to provide solutions for the system as a whole as well as each of the pieces. It's all about creating value, and our goal is to help our clients create maximum value from operations as well as for the company, and at the same time create great value for the homebuyer."

Associated Builder Solutions (www.AssociatedBuilderSolutions.com) consists of three divisions: The Sharrow Group, with expertise in executive search for the homebuilding industry; Sharrow Consulting Group, providing the full gamut of operations solutions, and Robichaud Financial Services, specialists in mergers and acquisition, investment banking and mortgage services. ABS has offices nationwide with headquarters in Rochester, NY.

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