

# deverus Meets Growing Employer Demand through Expansion of State-of-the Art Background Check Services

AUSTIN, TX (SEND2PRESS NEWSWIRE) – deverus is a service company that helps emerging background-check companies to diversify, compete and grow, using the latest technology and business process expertise.

Competitive, new search services include: Instant OFAC Terrorist Search; Adverse Action Letter Management; and Instant Fraud Detection and Validation of Employee Profile Data. The Instant OFAC Terrorist Search instantly checks against the government's terrorist watch list database. The Adverse Action Letter Management enables Human Resource departments to outsource this service; and the Fraud Detection Tool quickly reveals the validity of a potential employee's social security number.

"We are not an 'out of the box' software company that works for any and every company," Alfredo Ramirez, Director of SCI, said. "Our service approach with clients is unique in the background check industry, and we choose to invest our time in working with a select group of clients and help them to achieve success."

deverus works with clients on an on-going basis to help them review their current market position, to learn about key opportunities to win new business, and to discover how to put projects in place for execution.

"For example," Ramirez said, "one of our clients started out as a small, regionally-focused screening company that worked with staffing companies. In working with us, a vision of a nationwide rollout of the service was conceived and the business and technology processes were put into place. Within two years, the revenue of the business grew more than 300 percent while their operational costs grew only incrementally."

deverus' consultants are from the background-check industry and have the business savvy and sophistication to meet and predict their clients' needs. They are available to review market opportunities with them, align technology to support the processes, develop execution strategies, and to act as a sounding board. Systems can be customized to meet evolving needs in an expedient manner.

Employers have specific requirements and a background check company who is not able to quickly provide answers, may be disqualified from getting their account. The more a screening company can do to work to deliver and improve services, the more likely they are to win the company's business.

Recently, one of deverus' clients was focused heavily on the banking industry. Based on business relationships, the opportunity to provide screening services to an entire industry association arose. Using the

standard deverus technology, this client was able to package and brand their service to this new industry and win the account.

The ability to successfully integrate is also a must have capability when a company works with larger Human Resource divisions. deverus understands the benefits of integration and was the first service provider in the background check industry to be certified by the HR-XML consortium.

deverus' systems experience 99.9 percent uptime and currently process between 350,000 and 400,000 individual background check searches per month.

To learn more about deverus, visit [www.deverus.com](http://www.deverus.com)

News issued by: deverus

# # #

Original Story ID: (1438) :: 2006-03-0315-003

Original Keywords: deverus deverus