

ILM Technologies and Management Dynamics Form Strategic Business and Technological Alliance to Offer Innovative e-Commerce Solutions and Services to North America's Manufacturers and Exporters

MONTREAL, QUEBEC and EAST RUTHERFORD, NJ – April 19 (SEND2PRESS NEWSWIRE) – ILM Technologies, Inc. and Management Dynamics, Inc., a leading provider of global trade management solutions, today announced a strategic business and technological partnership to deliver top-quality, highly reliable e-Commerce and e-Trade Solutions to North America's manufacturers and exporters.

According to ILM Technologies President and CEO Mr. Reda Alioua, "This partnership significantly extends ILM Technologies' capabilities and the features Cameleon Commerce Server(TM) offers to our clients, moving us squarely into the e-Trade and trading solutions integration fields. The import and export industry is becoming ever more complex with no single company demonstrating proficiency in all areas of technology. As a result, specialization is increasingly critical for business success. Management Dynamics is a worldwide leading provider of global trade content and supply chain management solutions for importers, exporters, and logistics providers, and we're delighted to be able to integrate their solutions and services within Cameleon Commerce Server(TM) to offer a full Global e-Commerce solution to our customers."

"The combination of ILM Technologies' extensive experience in delivering highly reliable, top quality e-commerce solutions along with our robust Landed Cost Calculator solution will provide manufacturers with a solid platform to extend their global business online," said Steven Kersner, Director, Global Alliances of Management Dynamics. "This strategic partnership affords us an excellent business opportunity to leverage and extend our landed cost functionality to ILM's growing customer base."

According to the terms of the agreement, ILM Technologies will add total landed cost calculations, including all duties, excise, value-added taxes and Customs fees, from Management Dynamics into its Cameleon Commerce Server(TM), which includes catalogue management, order fulfillment, supplier integration, and search engine optimization, to offer a complete solution for its global customers. Management Dynamics' Landed Cost Calculator helps customers efficiently obtain the total landed cost for any international shipment and compare calculations for different countries to aid in the selection of low-cost trade partners. Management Dynamics supports every duty and tax rate for every product, country-specific business and transshipment rules, and

identification of preferential trade agreements for every major trading nation around the world.

This partnership also reflects the high level of synergy between the two companies. Both prioritize the delivery of well-designed and well executed technology solutions based on a wealth of industry knowledge and software deployment expertise as well as a truly customer-focused approach. According to Mr. Kersner, this means that ILM Technologies and Management Dynamics will be able to work effectively together on shared customers in the future, and consequently, provide maximum business benefits to the user.

About ILM Technologies

Founded in 1999, ILM Technologies is an e-Commerce company based in Montreal, Canada. ILM Technologies delivers versatile and effective e-commerce solutions that allow porting businesses online and creating a global virtual sales and distribution channels for manufacturers and exporters. The company's main solution, Cameleon Commerce Server(TM); and its related modules, allows manufacturers and exporters to go online, by offering a rich set of features including, customers management, suppliers integration, orders fulfillment, multi-level taxes setting, products and catalogues maintenance, promotions, catalogues syndication with distributors and multilingual Web Content Management. For more information, please visit or call (514) 395-9305.

About Management Dynamics, Inc.

Management Dynamics is a leading provider of global trade management solutions that improve the performance of global supply chains for importers, exporters, logistics service providers, and carriers. The company's solutions synchronize the flow of information among trading partners, optimize supply chain execution decisions, and streamline import and export processes to ensure regulatory compliance and minimize cost and risk involved in cross-border transactions. Management Dynamics' time-proven solutions are used by more than 13,000 global users at some of the world's most successful 3PLs, carriers, manufacturers, retailers, and high technology companies.

For more information, please visit or call 201-935-8588.

Management Dynamics, Inc. and Rate Explorer are trademarks or registered trademarks, service marks or registered service marks of Management Dynamics Inc. All other product and company names mentioned herein may be trademarks of their respective holders.

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