

# Applied Business Software, Inc. and Ellie Mae(R) Announce Strategic Partnership

LOS ANGELES, Calif. – Mar. 21 (SEND2PRESS NEWSWIRE) – Applied Business Software Inc. (ABS), developer of The Mortgage Office(TM), the leading loan servicing software solution for the lending industry, and Ellie Mae Inc., an award-winning provider of innovative software and services for the mortgage industry, announced today that they have formed a strategic partnership to provide full product integration between The Mortgage Office(TM) and Encompass(R) mortgage automation system.



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The integration between The Mortgage Office(TM) and Encompass will offer ABS' growing network of over 2,300 licensees the ability to seamlessly transfer loan data from Encompass(R) into The Mortgage Office(TM) – significantly streamlining the loan servicing process, eliminating redundant work as well as avoiding errors commonly associated with reentering loan information.

“With the late 2006 launch of Encompass Banker Edition and Encompass Custom Edition which serve the needs of bankers, it’s a great time to integrate Encompass with servicing software solutions,” explains Jonathan Corr, Ellie Mae’s chief strategy officer. “We already have dozens of companies using these products, so integrating to servicing software is a natural next step.”

Jerry Delgado, president of ABS, stated, “This alliance between ABS and Ellie Mae will provide our customers with an easy and effective way to transfer information between our products. We’re proud of our reputation for excellence, both in our products and in our people. Our large network of satisfied ABS customers is proof of our commitment to providing personal, efficient, quality customer service all day, every day. We realize how important your software system is to the success of your business and we take our responsibility as your software provider very seriously. We at ABS are committed to quality and to providing you with reliable, state-of-the-art, cost-effective mortgage software and loan servicing solutions.”

## **About Ellie Mae**

Ellie Mae, an award-winning provider of software and services for the mortgage industry offers a comprehensive line of loan origination solutions including the company’s flagship Encompass(R) Mortgage Automation System, as well as Contour(TM) and Genesis 2000(R).

Ellie Mae's loan origination solutions are used by over 50 percent of the nation's estimated 50,000 mortgage originators. Encompass is deployed by over half of the nation's top 250 brokerages, including seven of the top ten. Integrated in these loan origination systems is Ellie Mae's ePASS Network, the industry's most-used online transaction platform, processing over one third of the nation's \$3 trillion in loans. Winner of the 2007 Mortgage Technology Synergy Award for enabling seamless end-to-end e-commerce, the ePASS Network enables mortgage companies to easily do business online with dozens of leading lenders and thousands of settlement service providers. Ellie Mae is based in Dublin, California and can be found online [www.EllieMae.com](http://www.EllieMae.com) or by phone at (888) 955-9100.

#### **About Applied Business Software**

Applied Business Software, founded in 1978 and creator of The Mortgage Office(TM), is a market leader and global provider of software systems and solutions to the mortgage lending industry. The Mortgage Office(TM) is a complete suite of software products designed from the ground up to specifically address the needs of those who service loans and mortgage pools. The Mortgage Office(TM) has consistently rated superior in design, system interface, expandability, and ease of use.

This true 32-bit Windows application collaborates fully with the Microsoft Office suite of products and is designed to make loan servicing more profitable and your overall business run more efficiently. ABS is based in Long Beach, California. For additional information about ABS's products and services, visit [www.themortgageoffice.com](http://www.themortgageoffice.com) or call (800) 833-3343.

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Text provided by the news source.

News issued by: Applied Business Software, Inc.

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Original Story ID: (2643) :: 2007-03-0321-002

Original Keywords: Applied Business Software Inc, The Mortgage Office, Ellie Mae Encompass Mortgage Automation System, ePASS Network, loan servicing software solution for the lending industry, Genesis 2000, Jerry Delgado, Jonathan Corr, alliance, partnership Applied Business Software, Inc.