

Guardian Construction Chooses Vericom for Mobile Resource Management

COLUMBIA, Md. – Aug. 9 (SEND2PRESS NEWSWIRE) – Vericom Technologies(R), Inc., a nationwide provider of Mobile Resource Management (MRM) solutions to service organizations, announced today that Guardian Companies, Inc., a contracting company specializing in utility, site development and heavy highway construction, has selected Vericom as its official MRM solutions provider.



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Under the terms of the agreement, Guardian intends to deploy Vericom's flagship solution, VeriVision(TM) to its entire fleet of more than 300 pieces of construction equipment. Locating equipment on job sites, capturing interstate travel for tax reporting, and eliminating unauthorized vehicle use are just a few of the ways Guardian will rely on the VeriVision solution to increase productivity, reduce operational costs and automate processes.

"As we were looking for a way to capture the audit information required by the International Registration Plan (IRP), it became clear that Vericom was the best choice for Guardian," stated Sherry Maule, Controller of Guardian Companies. "Vericom makes it easy for us to know the location of all of our vehicles and to capture trip reports for our drivers. The detailed trip reports eliminate the need for us to gather information from our drivers - information that was difficult to obtain and typically incomplete. Now we are able to quickly and easily prove that we're in compliance with the IRP and are able to ensure we're being charged accurately for interstate travel."

Dominic Vietri, Chief Operating Officer of Vericom, said, "We are pleased to be part of Guardian's solution for IRP audit process compliance. More and more construction-industry leaders like Guardian are realizing the benefits that an MRM solution delivers to everyday business in managing their vehicles, mobile workforce and remote assets. Our construction customers tell us that, in addition to IRP audit compliance, they save significantly on fuel costs, reduce or eliminate unauthorized vehicle usage, and reduce vehicle loss on job sites. We anticipate significant growth as the construction industry's acceptance of MRM solutions continue and are well-positioned to work hand-in-hand with these leaders to help improve their businesses."

Vericom's Mobile Resource Management (MRM) solutions enable organizations to more efficiently manage their vehicle fleets, mobile workforce and remote assets. Through real-time information delivery, companies have an important view into their business, and therefore have a greater impact on reducing operational costs and increasing mobile workforce productivity. Businesses

that utilize the right MRM solutions not only see a return on investment, but they also see results that improve business and positively impact the bottom line.

About Vericom Technologies, Inc.

Vericom Technologies is a leading provider of Mobile Resource Management (MRM) solutions which enable businesses to more efficiently manage their vehicle fleets, mobile workforces and remote assets. Through an integrated suite of GPS enabled, vehicle-based technologies, our proven solutions reduce operational costs and increase the productivity of your workforce resulting in an immediate return on investment (ROI). Vericom offers world class customer service and 24x7 access to mission critical information allowing organizations to more effectively manage their business. Backed by Columbus Nova, an investment firm with over \$2.5b under management, Vericom Technologies is you're trusted MRM business partner now and in the future. For additional information, please visit us at www.vericomtech.com.

About Guardian Companies, Inc.

Guardian Companies, Inc., based in Bear, Delaware, is a general contracting company specializing in utility, site development and heavy highway construction. Established in 1976, Guardian owns and operates more than 300 pieces of construction equipment and performs over 95% of its own work in the Mid-Atlantic state region for variety of state, federal, city and private corporate entities. For more information call 302.834.1000.

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