

# Keith J. Powell Named Vice President of Sales at Telovations

TAMPA, Fla. – Dec. 28 (SEND2PRESS NEWSWIRE) – Telovations Inc. today announced that Keith J. Powell has been named vice president of sales. Keith will be responsible for commercial direct sales, enterprise sales and the channel partner sales groups. He will report directly to the company president and CEO. Keith brings his more than 20 years of senior sales management experience in telecom and related industries to Telovations.



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Over the past two years Telovations has quickly expanded to become one of the leading providers of hosted, managed IP communications. To help drive continued growth in key cities throughout the Southeast, Telovations has decided to consolidate all sales functions under one leader.

“I am certainly excited about the prospects of being able to deliver on such an exciting value proposition,” said Keith. “Helping businesses innovate the way they communicate and improve operational efficiencies is what I enjoy. No longer will the size of a firm be the deciding factor of a company’s ability to deploy the latest IP communications platform.”

Keith most recently served as vice president of sales with IKON Office Solutions. Prior to joining IKON, Keith was a senior manager with Aquis Communications, Adelphia Business Solutions and Paging Partners Corp.

“We are excited to have Keith join us as vice president of sales. He has an outstanding track record as a manager and leader,” said Rick Schonbrun, Telovations’ president and CEO. “His experience in the telecommunications industry, combined with his ability to scale a large direct and indirect sales channel, makes him an excellent addition to our senior management team.”

Keith holds his B.A. from Rutgers University and studied marketing at Columbia University.

## **About Telovations Inc.**

Based in Tampa, Fla., Telovations provides growing businesses in the Southeast with a hosted, managed IP communications solution, including telephone equipment; telephone service; and a high-speed T-1 connection to the Telovations private, secure and fully managed Cisco Powered RealTime Network(SM). Telovations’ Innovate service also includes more than 20 innovative features and applications, professional support, and systems management for one low monthly fee.

For additional information about Telovations and the Innovate managed communications solution, please visit [www.telovations.com](http://www.telovations.com) or call 1-877-We-Innovate (1-877-934-6668).

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