

Bantam Electronics(TM) Awarded JBM Electronics Compact Wireless Router Manufacturing

AUSTIN, Texas, May 12 (SEND2PRESS NEWSWIRE) – Bantam Electronics, Inc., a leading provider of high-mix electronics manufacturing services, including custom systems manufacturing and supply chain management for emerging OEM companies and electronic products, today announced a product manufacturing agreement with JBM Electronics. JBM is a leading provider of solutions that interface legacy protocol devices to modern LAN/WAN networks.



In a move that enables JBM to expand its delivery of best-in-class wireless router solutions to the global market, Bantam, a leader in high-mix electronics manufacturing services for established and emerging technology companies has assumed operational manufacturing responsibilities for the JBM Gateway C120 Routers.

“As a leader in interface and protocol conversion, JBM is continuously developing global solutions that uniquely address the migration of legacy protocol applications to both current and future network topologies,” said Michael Chaddock, President and CEO of Bantam Electronics. “JBM’s solutions provide companies with a simple, cost-effective means for maintaining the use of existing network equipment, thus lowering their overall capital expenditures. By leveraging Bantam’s high mix electronics manufacturing services, JBM is able to meet growing demand while focusing on core competencies such as product development and customer acquisition. Bantam’s ability to readily support product customization and configuration requests of varying degrees is also a competitive advantage for JBM, as it enables them to meet customers changing needs and capture new business.”

“As a manufacturer ourselves, we quickly recognized that the increase in product demand we were experiencing, coupled with faster product shipping requirements, mandated a shift to a turnkey high-mix electronics manufacturing solution,” said Steve Mintz, President of JBM Electronics. “Bantam quickly established themselves as a best-in-class provider not only the functional manufacturing of our Gateway C120 Routers, but in the value they deliver as a services partner. Bantam’s New Product Integration (NPI) process was instrumental in our migration to a turnkey manufacturing business model. They also operate under a collaborative program management philosophy

in which we are constantly kept up to date on all aspects of our product manufacturing and logistics activities. We have a high level of confidence, which frees us up to invest more heavily in other critical areas such as R&D and new business opportunities.”

About Bantam

Bantam Electronics, founded in 1969, is a leading provider of high-mix electronics manufacturing services to emerging companies and products-encompassing custom manufacturing and complete supply chain management of embedded appliances, industrial controllers, and computer-based systems for small- and mid-sized companies through the integration of its scalable manufacturing services, its extensive computer and electronic parts distribution network, and comprehensive logistics services.

Based in Austin, Texas, Bantam Electronics provides high mix custom system manufacturing and supply chain management, including warranty and RMA services, for leading and emerging companies. In 2007, Bantam was named to the inaugural Inc. 5,000 list of the fastest-growing private companies in the country, and has also been named a Fastest Growing Privately-Held Company two years running and a Best Place To Work by the Austin Business Journal. For more information about Bantam’s electronics manufacturing services, visit www.bantamsolutions.com. For more information about Bantam, visit www.bantamelectronics.com.

About JBM Electronics

JBM Electronics was founded in 1975 as a custom development house for network connectivity solutions. Initially a specialist in legacy networking solutions involving environments such as SNA and 3270, JBM has since expanded that expertise to include IP and now cellular-based connectivity solutions. Headquartered in St. Louis, Missouri, JBM has provided solutions to thousands of customers, including Hewlett-Packard, GasTV, and Pilot TravelCenters.

Recently, JBM shipped its 10,000th access router for cellular network connectivity and continues to be a leader in application-based connectivity solutions. For more information please visit www.jbmelectronics.com or call 1-800-489-7781.

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