

Titan Lenders Corp Taps Janet Manning for Mortgage Lending Outsource Services Business Development

Mortgage fulfillment expert foresees accelerating demand and preference for outsource services by U.S. mortgage lenders.

DENVER, Colo., Sept. 15 (SEND2PRESS NEWSWIRE) – Titan Lenders Corp (TLC) has added Janet Manning as vice president focused on business development for its back office and mortgage fulfillment services to mortgage bankers. Manning, a 25+ year mortgage lending veteran, was president of mortgage document preparation provider Tradewinds for 15 years, and served as a senior executive with a global outsource services provider until early this year.

TLC is an outsource variable cost alternative for mortgage bankers, community institution lenders, brokers and investors seeking to reduce risk, errors and overhead in their mortgage operations, while remaining responsive to fluctuations in their loan closing pipeline. Titan's processes are built upon a proven back office service model, extensive industry experience, and customized solutions.

"Titan Lenders Corp is pleased to add Janet Manning to its team, not only because she is well-known and respected throughout the mortgage industry, but also because her operational expertise in fulfillment services is unrivaled," said Titan Lenders Corp president Mary Kladdé. "Janet is the ideal professional to convey to mortgage bankers the multi-faceted benefits of outsourcing their back office and fulfillment operations."

"From my perspective the Titan Lenders Corp outsource services model is truly 'an idea whose time has come' for mortgage lenders of every description," said Titan Lenders Corp vice president Janet Manning. "The proprietary Cerberyx platform on which it operates provides lenders an unprecedented degree of immediate loan file visibility and 24/7 accessibility, plus coast-to-coast customer support from 9 a.m. Eastern time to 5 p.m. Pacific time. Add to that Titan Lenders Corp FHA expertise and its unparalleled back office experience, and it just makes sense for many lenders to outsource this area of operation."

"In light of the market hardships of the last two years, mortgage bankers deserve a little TLC," Manning added.

TLC intelligent processes are driven by its proprietary technology, Cerberyx, co-developed with eSys Technologies, Rochester, N.Y. Cerberyx is the evolution of a software technology application developed to replace manual processes required to manage lenders' participation in closing and post-closing functions. As a business solution, the software was developed in the practical laboratory of a closing and post-closing division servicing multiple lenders, investors, and lending business channels. It addresses the

needs of all users in the transaction – accountability, visibility, efficiency and ease of use – ultimately focused on loan salability.

About Titan Lenders Corp

Titan Lenders Corp is one of a specialized few providers of mortgage back office fulfillment services, a not-well-understood facet of mortgage lending that includes closing, funding, and post closing services. Community banks, credit unions, mortgage bankers and brokers use outsource providers strategically to minimize compliance risks in a time-sensitive error-averse environment. Fluctuations in mortgage lending volume also lead some lenders outsource their entire back office operation and secure predictable “per transaction” pricing rather than maintaining an inflexible static in-house staff.

Contact Janet Manning at janet.manning@titanlenderscorp.com .

News issued by: Titan Lenders Corp



Send2Press® Newswire

Original Image: https://www.send2press.com/wire/images/09-0915-JanManning_72dpi.jpg

#

Original Story ID: (5326) :: 2009-09-0915-007

Original Keywords: Mortgage bankers, mortgage back office, outsource services, mortgage fulfillment services, Janet Manning, Tradewinds, Titan Lenders Corp Titan Lenders Corp