

Building Engines Reports Continued Expansion with Related Management

Strong 1st year performance leads to property additions and continued overall growth for company.

BOSTON, Mass., April 19 (SEND2PRESS NEWSWIRE) – Building Engines, provider of a comprehensive Web-based operations management solution for owners and managers of all property types, today reports continued long-term system adoption within Related Management, a division of The Related Companies, Inc., a world-renowned real estate developer, owner and manager based in New York City. The announcement comes after a successful year of adoption and usage across commercial office, retail, and hospitality properties in the industry leader’s portfolio.

Related Management implemented [Building Engines](#) in January of 2009 to evaluate the flexibility of the Building Engines Preventive Maintenance and Work Order Modules within a sampling of properties in its Northeast portfolio. The initial deployment included the iconic Time Warner Center, Bronx Terminal Market/The Hub, and Snowmass Ski Resort in Colorado. Following the success of the initial deployment, Related expanded its relationship with Building Engines to include 30 luxury residential properties in New York City, San Francisco & Boston and additional retail properties.

“The flexibility of our application strengthens our ability to serve diverse portfolios,” said David Osborn, CEO and President of Building Engines. “Our Standard Equipment Library and Rapid Start training and deployment program promote speedy user adoption and enable us to launch large portfolios, like Related, in a short time frame.”

In January of this year, Building Engines announced strong growth despite the sharp downturn in the economy. The company continues to broaden [product functionality](#) across its property operations management system, enhance usability and increase its service programs; adding significant industry leaders to a growing stable of tier-one clients.

“We are positioned as a ‘new economy’ product,” said Scott Sidman, Vice President of Sales & Marketing at Building Engines. “When companies sign on with us they get a product that enhances tenant retention and acquisition, a tool to help reduce costs and manage work order and preventive maintenance tasks more efficiently, and a platform that meets the needs of each member of the building operations management team – from engineer to senior executive. That is why companies like Related, whose name is synonymous with innovation and experience, continue to jump on board.”

“We are committed to excellence,” said David Osborn, CEO and President of Building Engines. “We continue to invest heavily in platform expansion, design, and modernization in our mission to fundamentally improve and perfect the way building operations software is delivered and supported.”

About Building Engines, Inc.:

Building Engines is a Web-based system providing owners and managers of all property types with a comprehensive solution for improving **operations and workflow management**. Founded in 2000 by an entrepreneurial team of building and facilities operations management professionals, Building Engines serves the needs of hundreds of millions of square feet of various property types in the United States, Canada and Europe.

More information: www.buildingengines.com.

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