

Titan Lenders Corp Signs Six Mortgage Bankers for Back Office and Fulfillment Outsource Services

DENVER, Colo., May 18 (SEND2PRESS NEWSWIRE) – Mortgage fulfillment outsource services expert Titan Lenders Corp (TLC) signed six mortgage banker clients in the first quarter of 2010. TLC, a U.S.-based [domestic mortgage fulfillment outsource](#) operation, offers a parallel and variable cost alternative solution to lenders' maintaining back office and warehouse line management operations.

TLC's new clients include:

- Integrity Mortgage & Financial Inc., Colorado Springs, CO;
- DCC Fund I, LLC, Lakeland, FL;
- Global Equity Finance, San Diego, CA;
- LenderFi.com, Los Angeles, CA;
- Crossmark Financial, Newport Beach, CA; and
- Best Mortgage Inc., Bellevue, WA.

"We are pleased to have added a half dozen independent mortgage bankers that understand there is no room for error or delay in the current mortgage lending environment," said TLC president Mary Kladdé. "Word has spread among mortgage bankers that domestic outsourcing is a prudent alternative to maintaining detail-intensive critical back office operations and fulfillment services, both to mitigate risk and improve profits."

"Since the TLC process management software links the people, processes and data in a mortgage transaction and bridges the gap between origination and post closing, we are able to dramatically compress the time it takes to process a mortgage to closing and the cost to do so," she explained.

TLC uses its patented, proprietary software Cerberyx (CBX) as the Web-based architecture to support a full suite of fulfillment services, including: funding, compliance, closing, post-closing, purchase review for correspondents and warehouse lenders, trailing documents, MERs management, FHA insuring, and document management (imaging).

CBX's flexible rules-based architecture allows TLC clients to define field level decision trees, priorities, checklists and process management specific to an investor product variance or a cross-investor climate. TLC is a preferred provider for some of the nation's largest mortgage and warehouse lenders.

About Titan Lenders Corp:

Titan Lenders Corp (www.TitanLendersCorp.com) is one of a specialized few providers of mortgage back office fulfillment services, a not-well-understood facet of mortgage lending that includes closing, funding, and post closing services. Community banks, credit unions, mortgage bankers and brokers use outsource providers strategically to minimize compliance risks in a time-

sensitive error-averse environment. Fluctuations in mortgage lending volume also lead some lenders outsource their entire back office operation and secure predictable “per transaction” pricing rather than maintaining an inflexible static in house staff.

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