

Southeast Computer Solutions Rises in Accounting Technology's VAR 100 List Second Year in a Row

MIAMI, Fla., Aug. 25 (SEND2PRESS NEWSWIRE) – Southeast Computer Solutions (southeastcomputers.com), a Miami based consulting firm specializing in Sage business software and implementations, has made it to 75 on the VAR 100, which is a ranking of the top 100 business software consulting firms in the nation by revenue.

The VAR 100 list is produced by Accounting Technology each year to highlight the most successful VARs, or value-added resellers, offering mid-level business software such as enterprise resource planning (ERP), customer relationship management (CRM) and other office productivity enhancing applications. The 2010 VAR 100 list was released August 23rd.

This year marks the fifth time in six years that Southeast Computer Solutions has made the VAR 100. The Miami Consulting firm moved up nine positions to 75 from 84 in 2009, a feat not lost on Sonia Ferrera, the firm's president and founder. "We are delighted to have posted our best performance on the VAR 100 list yet," Ferrera says. "While revenue growth was sluggish in the U.S. due to the recession, we continue to see better results from the Caribbean and Latin America markets."

Southeastern Computer Solutions has been engaged in a steady expansion over the last five years and ranks among the top Sage resellers in the U.S. every year. "Because we represent the MAS product line as well as Sage CRM and Accpac ERP, we're able to tailor solutions to fit our customers' needs rather than the other way around," says Ferrera.

"This customer-focused approach and our success in the Caribbean and Latin American markets have been fundamental to our success for several years running. We're looking forward to continued growth in the upcoming year."

About Southeast Computer Solutions:

Southeast Computer Solutions has been a Sage Authorized Reseller since 1985. Headquartered in Miami, Southeast has offices in Dallas and Buenos Aires. With over 600 installations across the United State and in Latin America, Southeast Computer Solutions is the largest Sage Reseller in Miami. The firm represents a large line of Sage products including MAS 90/200, MAS 500, Accpac ERP, Sage CRM SalesLogix and many other productivity-enhancing applications. The firm was ranked 75 on the 2010 VAR 100 list.

For more information about how to raise your company's performance, please contact us at: www.southeastcomputers.com.

News issued by: Southeast Computer Solutions



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Original Story ID: (6228) :: 2010-08-0825-001

Original Keywords: Sonia Ferrera, Southeast Computer Solutions, Sage MAS 500, VAR 100, Sage CRM SalesLogix, Miami, Latin America, Accounting Technology, enterprise resource planning, customer relationship management Southeast Computer Solutions Miami Florida MIAMI, Fla.

Alternate Headline: Miami's Southeast Computer Solutions Rises in Accounting Technology VAR 100 for 2010

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