

MCT Trading Adds Industry Veteran Rhonda Beck as Regional Sales Director

SAN DIEGO, Calif., March 23 (SEND2PRESS NEWSWIRE) – MCT Trading, Inc. (MCT), a recognized leader in hedging and risk management, has announced that Rhonda Beck has joined the firm as regional sales director for its Charlotte, North Carolina office, and will lead the company's expansion in the Southeast United States.

Ms. Beck holds the coveted Certified Mortgage Banker (CMB) distinction and brings more than 20 years industry experience to MCT. She has a history of forging key relationships with lenders and a long-standing track record of growing revenues.

"Rhonda adds considerable experience and value to MCT, and will help us satisfy an increasing demand for HALO, our proprietary hedging and loan sales optimization program," said Curtis Richins, president of MCT. "Her informed and consultative approach to clients creates a bond of trust and, ultimately, leads to stellar results. We are lucky to have her on board and excited about the deep industry knowledge she brings to the table."

Most recently, Ms. Beck was the vice president of mortgage warehousing at Southwest Securities, FSB, where she built a territory from the ground up, significantly increasing volume and net income month-over-month. Ms. Beck has also held a number of different VP-level positions at IndyMac Bank. Prior to that, she spent 10 years with CitiMortgage's correspondent division.

About Mortgage Capital Trading:

MCT Trading is a risk management and advisory services company providing independent analysis, training, hedging strategy and loan sale execution support to clients engaged in the secondary mortgage market. Founded in San Diego, California in May 2001, the company has expanded to include field sales and support offices in Philadelphia, Dallas, Charlotte and San Francisco. MCT is recognized as a leading provider of mortgage pipeline hedging service and currently supports more than 60 clients on the HALO (Hedging And Loan sales Optimization) Program. For more information, please visit www.mct-trading.com or call (619) 543-5111.

Media Contact:

Joe Bowerbank
Profundity Communications, Inc.
949.378.9685
jbowerbank@profunditymarketing.com .

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