

Tina Brink of EPIC Honored as 2011 Top Employee Benefits Consultant and Responsibility Leader

SAN MATEO, Calif., June 2, 2011 (SEND2PRESS NEWSWIRE) – EPIC (Edgewood Partners Insurance Center), a retail property, casualty and employee benefits insurance brokerage, announced today that Senior Account Executive Tina Brink has been recognized by Risk & Insurance and Human Resource Executive magazines as a 2011 “Top Employee Benefits Consultant” and as an industry “Responsibility Leader.”

The Top Employee Benefits Consultant Award identifies outstanding benefits consultants across the country who have done extraordinary work for their clients over the past year. Criterion for selection includes client service excellence; creativity and innovation in problem-solving; cost-savings delivered and program improvements made, in addition to health and welfare insurance and benefits consulting expertise.

Tina was one of only 28 benefits professionals nationwide to be selected as a top consultant from the hundreds of nominations received by Risk & Insurance this year.

Tina was also among a more exclusive subset of the winners (one of only six people) to receive the Responsibility Leader Award. Responsibility Leaders are recognized for going above and beyond the call of duty in ways that benefit their clients, company and community, for doing the right thing over the easy thing, and for encouraging young people to consider brokerage and insurance as a career.

With her background as an underwriter, Tina brings a unique skill set to negotiations with carriers. She speaks their language when discussing proposed changes, treating the carriers as she treats her clients, as partners. While many consultants provide clients with legislative updates, Brink takes this service to the next level, teaching her clients how to apply the regulations to their plans.

During the course of nominee interviews, one client of Tina’s stated, “I have worked with other brokers who wouldn’t have gone to bat for us the way Tina has. She’s very knowledgeable about health benefits. She knows what will work and what won’t work and is very good about explaining things so we can make informed decisions.”

Tina, one of only two “Top Employee Benefits Consultants” based in California, is located in EPIC’s Folsom, Calif. branch office and is a part of the company’s Northern California Employee Benefits Consulting Practice.

“Tina is a tremendous professional and a valuable team member,” said EPIC Co-Founder and Chief Executive Officer, Dan Francis. “She represents the epitome

of the EPIC spirit and our commitment to client-focused excellence. I'm extremely proud of Tina and the outstanding team that supports her."

Tina is the best of the best when it comes to delivering results and positive impact to clients while leading the strategic and financial management of their benefits program," added Dana Liedel, EPIC's Employee Benefits Practice Leader. "It's very gratifying to see her and EPIC nationally recognized in this way."

About Edgewood Partners Insurance Center:

Founded in 2007, EPIC is an innovative California-based retail property and casualty and employee benefits insurance brokerage firm. The company provides a unique equity ownership opportunity and has created a values-based culture that attracts and retains top talent, fosters employee satisfaction and loyalty, and sustains a high level of customer service excellence.

The fastest growing brokerage in the state, EPIC now has nearly 300 team members operating from seven offices across California (Los Angeles, Orange, Irvine, Folsom, San Francisco, San Mateo and San Ramon) and in Baltimore, Md. With nearly \$60 Million in revenues, EPIC ranks among the top 50 retail insurance brokers in the United States and is the 5th largest privately-held broker based in California. For more information please visit www.edgewoodins.com .

News issued by: Edgewood Partners Insurance Center



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Original Story ID: 2011-06-0602-005 (7014) :: 2011-06-0602-005-Tina-Brink

Original Keywords: Tina Brink, retail insurance brokers, EPIC insurance, Human Resource Executive, Top Employee Benefits Consultant, CEO Dan Francis, California business news, Northern California Employee Benefits Consulting Practice Edgewood Partners Insurance Center San Mateo California SAN MATEO, Calif.

Alternate Headline: Edgewood Partners Insurance Center's Tina Brink Honored as 2011 Top Employee Benefits Consultant and Responsibility Leader

NEWS ARCHIVE NOTE: this archival news content, issued by the news source via Send2Press Newswire, was originally located in the Send2Press® 2004-2015 2.0 news platform and has been permanently converted/moved (and redirected) into our 3.0 platform. Also note the story "reads" counter (bottom of page) does not include any data prior to Oct. 30, 2016. This press release was originally published/issued: Thu, 02 Jun 2011 20:27:53 +0000