

# PowerGuard adds Business Development Executive Tim Kinsella in New York

IRVINE, Calif., Sept. 2, 2011 (SEND2PRESS NEWSWIRE) – PowerGuard Specialty Insurance Services – a Managing General Agent and Lloyds cover holder specializing in unique insurance and risk management solutions for the wind and solar energy industries – today announced that risk management, financial services and alternative energy professional Tim Kinsella has joined the company as a business development executive. Kinsella brings 30 years of experience to PowerGuard in building new businesses, improving operational efficiency and leading growth initiatives.

For the past five years, Kinsella has developed unique insurance and risk management solutions for the wind and solar energy sectors as a senior vice president at GCube Insurance Service, Inc. Prior to joining GCube Insurance Service, Inc., Tim was a senior vice president in AIG's Global Marine and Energy division where he led their renewable energy initiatives. Tim spent the first 20 years of his career working in management, consulting and engineering capacities at leading companies such as FMC, AlliedSignal and Ernst & Young.

As a PowerGuard vice president and business development executive, Kinsella will direct sales initiatives across all distribution channels. In this role, Kinsella will be working with retail brokers, project developers, alternative energy investors, banks and others across the country to develop and manage new business opportunities for the PowerGuard team. He will be based in New York and report directly to PowerGuard's managing principal, Mike McMullen.

"Demand for PowerGuard's products and services – particularly our industry leading PowerCLIP warranty solution – has continued to grow significantly," noted McMullen. "Having an experienced, respected business development and alternative energy professional like Tim on our team will help us to stay ahead of this growing demand. We are pleased and excited to welcome Tim to PowerGuard."

Kinsella received a Masters of Business Administration in Management from New York University's Stern School of Business. He also holds a Masters of Science degree in Ceramic Science and Engineering from Rutgers University and a Bachelor of Science in Chemistry from Saint Peter's College.

Tim Kinsella can be reached at:  
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For more information on PowerGuard, PowerCLIP(TM) PowerWrap(TM) and other innovative insurance and risk management solutions for alternative energy companies, please contact Mike McMullen, managing principal of PowerGuard Specialty Insurance Services at [mmcmullen@powerguardins.com](mailto:mmcmullen@powerguardins.com).

### **About PowerGuard Specialty Insurance Services:**

PowerGuard is a Managing General Agent and Lloyds cover holder specializing in the design and underwriting of unique insurance and risk management solutions for wind, solar and other alternative energy companies.

PowerGuard's PowerClip warranty product is the most comprehensive contractual liability coverage available to renewable energy manufactures, project developers, power generation operators and the financial institutions who invest in them.

PowerGuard's PowerWrap Solar Project Guarantee Policy is a simple and straightforward insurance policy that guarantees the performance of the entire solar energy system – written on investment grade paper with an insurance company holding an AA- rating from Standard & Poor's. For more information please visit [www.powerguardins.com](http://www.powerguardins.com) .

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