

# Denver Based Restaurant Consulting Firm Announces the Expansion and Rebranding of its Organization

DENVER, Colo., Oct. 26, 2011 (SEND2PRESS NEWSWIRE) – A new look, new services and a new partner for Culinary Procurement Specialists, LLC has been unveiled. The new company name, Restaurant Mechanix, LLC (the “Company”) ([restaurantmechanix.com](http://restaurantmechanix.com)), signifies the expansion of its [consulting services](#) into all aspects of restaurant operations and management. This is in addition to supply chain management and [food cost reduction](#).

The Company was also pleased to announce the addition of a new partner at the firm, Darren Minich, an accomplished restaurateur with 20 years experience that includes developing and managing 5 different concepts such as Govnr’s Park and Marlowes in Denver. “We have been looking for someone to round out our service offering and Darren brings a unique and impressive background to Restaurant Mechanix,” said [Tim Taylor](#), Founder and CEO of the Company.

The Company announced that it is transforming itself into a [full service consulting shop](#) for restaurateurs and foodservice entrepreneurs. The Company had focused on reducing food cost through negotiating more favorable distribution and manufacturing agreements for their clients. With these changes, the Company has added operational, sales, marketing, financial and accounting services. This strengthens their service offering and appeals to a wider audience.

The goal of the Company is to transform their clients into “the best in business” in terms of profit, operations and sales. The new name, Restaurant Mechanix, personifies the new expanded organization that provides everything from tune-ups to major overhauls.

Tim Taylor will continue to build on his experience in foodservice distribution and restaurant management by focusing on supply chain management and cost reductions. Jan Skibinski, Co-Founder and CFO, will build on her foodservice distribution, finance, accounting and information systems experience to provide financial and accounting services, [analysis and reporting](#).

According to a 1997 to 2002 study on restaurant failure rates, only 56% of new restaurants make it onto their 4th year of operations. Of those restaurants that fail (44%), there is a 28% chance that they will fail in their first year (\*see note 1). Continued increases in food and supply costs for restaurants coupled with the sluggish economy since 2008 were the deciding factors behind the expansion and rebranding of Restaurant Mechanix.

## **About Restaurant Mechanix, LLC:**

Founded in 2007, the Company has historically analyzed and negotiated more favorable contracts for their client’s food and supply purchases. They also

provide reporting and analysis of the client's purchases along with market trends, so the client can adapt to the changing market. Restaurant Mechanix, LLC builds on this solid business platform and enhances the services offered to the foodservice industry.

For additional information, visit [www.restaurantmechanix.com](http://www.restaurantmechanix.com) or call 303.906.1396.

(\*Note 1: Source: Restaurant Start-Up & Growth Unit Failure Study September 2003; By Cline Group for Specialized Publications, Parkville, Mo.)

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