

EPIC adds Hilton Brown as Vice President of Claims Management

LOS ANGELES, Calif., Feb. 21, 2012 (SEND2PRESS NEWSWIRE) – EPIC (Edgewood Partners Insurance Center), a retail property, casualty and employee benefits insurance brokerage, announced today the addition of Hilton Brown who will oversee client claims and advocacy in the company's Los Angeles and Irvine offices. Brown will also provide claims support for sister company PowerGuard Insurance Services, located in Irvine, Calif. Brown brings 22 years of claims management and client advocacy experience to EPIC.

At EPIC, Brown will oversee client care and service, claims management, claims review and audits, negotiation, and client advocacy. In this role, Brown will assist clients with education and assistance in the claims process and will ensure the receipt of timely and accurate settlement payments.

"Hilton is an outstanding addition to our growing team in Southern California and an excellent resource for our clients," said EPIC co-founder, Dan Francis. "We are very pleased to have a professional of Hilton's caliber join EPIC."

Before joining EPIC, Brown spent nine years with Marsh, Inc. located in Los Angeles, Calif., starting as an associate consultant and progressing to the position of vice president. Brown managed client advocacy, negotiations with insurers and adjusters, vendor relations, settlement support, and claims oversight for general liability and property loss throughout Marsh's entire western region.

"I've landed in a great place," states Brown. "EPIC highly values innovation and delivers an excellent standard of client care while fostering a healthy work/life balance for their employees. In our industry, the EPIC culture is unique and I am excited to be a part of their growing team."

Brown is a graduate of Santa Ana College, where he obtained an Associates of Arts in Liberal Arts. Additionally, he holds an Associate in Risk Management certification and a current California Fire & Casualty license.

Brown is an officer of Toastmasters International, Inc. and is recognized by the organization as a "Competent Communicator."

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About EPIC:

EPIC is a new and innovative California-based retail property and casualty and employee benefits insurance brokerage firm. The company provides a unique equity ownership opportunity and has created a values-based culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence.

The fastest growing brokerage in the state, EPIC now has nearly 300 team members operating from seven offices across California (Los Angeles, Irvine, Folsom, San Francisco, San Mateo Petaluma and San Ramon).

With nearly \$60 million in revenues, EPIC ranks among the top 50 retail insurance brokers in the United States and is the 5th largest privately-held broker in California. For more information, please visit <http://www.edgewoodins.com> .

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