

# Titan Lenders Corp. Extends Mortgage Lending Outsource Services to Include Loan Processing and Underwriting, Engages Jan Conner to Head Operations

DENVER, Colo., Feb. 28, 2012 (SEND2PRESS NEWSWIRE) – In response to industry demand, exacting regulatory requirements and mortgage lenders' need to ensure loan origination compliance, [mortgage fulfillment outsource services expert](#) Titan Lenders Corp. (Titan) is now providing mortgage processing and underwriting services. Titan has hired underwriting expert and mortgage industry veteran Jan Conner to manage its new service offering.

Comprehensive regulatory scrutiny extending from origination to servicing necessitates that lenders tighten their production, quality assurance and compliance procedures. Management of expense ratios is also a driving force behind community banks and credit unions seeking outsource solutions for mortgage fulfillment. However, acquiring qualified full-time expertise comes at a price many lenders cannot afford to pay. Titan's expansion into processing and underwriting outsource services is a natural extension of the firm's experiences in functioning as the back-office operation for lenders since its founding. Its patented Cerberyx platform provides the technology backbone for all of Titan's services.

"Titan's 360 degree view of the loan origination lifecycle has given us a deep insight into how minor processing and underwriting glitches can add an enormous level of risk to lenders that otherwise have high origination standards," said Titan president Mary Kladde. "By adding processing and underwriting to our flagship fulfillment services, we help mortgage lenders close the post-application origination loop, ensuring data integrity and quality through purchasing."

"Underwriting is no longer a generalist's realm, and finding quality underwriters with expense ratios in mind poses a significant challenge for lenders," Kladde said. "Titan hired Jan Conner to head up its new offering because her background, skill set and obsession with quality complement our organization. We're thrilled to extend her underwriting expertise to our customers."

Conner brings more than 20 years' mortgage industry experience to her new role at Titan. Previously, Conner has been involved in processing and underwriting departments for regional offices of some of the largest lenders and financial institutions in the U.S. She also has extensive experience managing underwriting and operations with small- to mid-sized lenders, giving her a broad perspective on achieving quality and superior customer service at any volume level.

"Outsourcing underwriting eliminates a potential source of human error and

risk for mortgage lenders – especially those that are growth oriented and risk averse,” Conner said. “My goal in leading Titan’s processing and underwriting service is to provide top-shelf customer service with the highest possible quality to ensure the salability of our clients’ loans.”

**About Titan Lenders Corp.:**

Titan Lenders Corp. ([www.TitanLendersCorp.com](http://www.TitanLendersCorp.com)) is one of a specialized few providers of mortgage back office fulfillment services, a not-well-understood facet of mortgage lending that includes closing, funding and post closing services. Community banks, credit unions, mortgage bankers and brokers, and warehouse line lenders use outsource providers strategically to minimize compliance risks in a time-sensitive error-averse environment. Fluctuations in mortgage lending volume also lead some mortgage lenders to outsource their entire back office operation and secure predictable “per transaction” pricing rather than maintaining an inflexible static in house staff.

Titan Lenders Corp.’s patented, proprietary web-based software Cerberyx (CBX) supports a full suite of fulfillment services, including: funding, compliance, closing, post-closing, purchase review for correspondents and warehouse lenders, trailing documents, MERS management, FHA insuring, and document management (imaging). CBX’s flexible rules-based architecture allows Titan clients to define field level decision trees, priorities, checklists and process management specific to an investor product variance or a cross-investor climate.

More information: <http://www.TitanLendersCorp.com> .

News issued by: Titan Lenders Corp



Send2Press® Newswire

Original Image: [https://www.send2press.com/wire/images/12-0228-titan\\_72dpi.jpg](https://www.send2press.com/wire/images/12-0228-titan_72dpi.jpg)

# # #

Original Story ID: 2012-02-0228-003 (7704) :: 2012-02-0228-003

Original Keywords: Jan Conner, Mary Kladde, mortgage processing and underwriting services, Titan Lenders Corp, Denver Colorado, Cerberyx software, CBX SaaS, funding, compliance, closing, post-closing, purchase review for correspondents and warehouse lenders, trailing documents, MERS management, FHA insuring Titan Lenders Corp Denver Colorado DENVER, Colo.

Alternate Headline: Titan Lenders Corp. Engages Jan Conner to Head Loan Processing and Underwriting Operations

**NEWS ARCHIVE NOTE:** this archival news content, issued by the news source via Send2Press Newswire, was originally located in the Send2Press® 2004-2015 2.0 news platform and has been permanently converted/moved (and redirected) into our 3.0 platform. Also note the story "reads" counter (bottom of page) does not include any data prior to Oct. 30, 2016. This press release was originally published/issued: Tue, 28 Feb 2012 07:58:34 +0000