

CONIX Systems, Inc. Adds Dwight E. Williams to Sales Team, Helping Financial Institutions Adapt to Emerging Payment Opportunities

MANCHESTER, Vt., April 4, 2012 (SEND2PRESS NEWSWIRE) – CONIX Systems, Inc. (CONIX), a leading international provider of payment processing solutions to the financial services industry, is proud to announce that Dwight E. Williams has joined its team. Dwight brings 17 years of business banking and branch management experience to the CONIX sales team.

Since 2004, Dwight enjoyed a very successful tenure at KeyBank, N.A. as Senior Business Banking Relationship Manager, Vice President-Key Center Manager, and Bank Channel Investment Program Registered Representative. Prior to that, Dwight contributed to the success of Chittenden Bank in marketing and sales management roles, as well as with financial services, bringing community banking and branch operations expertise to CONIX's sales focus.

"CONIX has concentrated for over two decades on developing solutions that streamline and protect financial institutions' payment processes," said CONIX president Mike Charles. "As banks are increasingly challenged to offer emerging payment alternatives, a person such as Dwight with a career in banking brings valuable experience to develop proven solutions for our clients."

Since 1992, CONIX (www.CONIX.com) has pioneered payment processing products that reduce system maintenance costs and improve operating reliability. Through customer-focused product innovations, CONIX has helped advance the transformation of payment processing and enabled financial institutions to compete in a new electronic payments era while managing the associated risks.

"Banks of every size are looking to adapt to their customers' preferences for payment alternatives as a matter of competitive advantage and relevance," said Dwight Williams. "Having been in the trenches of retail banking for some time now, it is clear that financial institutions are searching for effective solutions to minimize fraud and other operational risk in their payment offerings. One of the main reasons I chose to join the CONIX team is their impressive suite of fraud and duplicate detection solutions."

CONIX was among the first to provide working solutions addressing changes brought about by image capture and exchange. Its Enterprise IRD(TM) and ImageAnalyzer(TM) allowed financial institutions to adapt quickly. In 2005, CONIX introduced Dupe Detective(R), the Day 1, multi-channel duplicate detection product now accepted as the de facto industry standard duplicate payment solution. CONIX's Dupe Detective customers are a "who's who" of leading financial institutions, including 6 of the top 25.

In response to increasing payment fraud risk, CONIX developed and has continued to enhance its Fraud Detective(R) enterprise solution for financial institutions and payment processors. Effective against both current and emerging payment fraud schemes, Fraud Detective works in tandem with Dupe Detective to overcome challenges created by multiple payment silos. Whether installed in-house or hosted via the ASP model, the CONIX payment processing suite enables a unified Day 1, cross-channel review of suspected duplicate and fraudulent payments, as well as their appropriate resolutions.

About CONIX Systems, Inc.:

CONIX Systems, Inc. (CONIX) is a world leader in providing payment processing software and related services to the financial services industry. The company's products perform key processing tasks for tens of billions in payments each year. CONIX software and services are used by approximately 80 percent of the largest U.S. financial institutions. Its comprehensive solutions are simple to use in production and simple to maintain, guaranteeing high quality performance at the lowest cost.

CONIX has a reputation for driving innovation with its products. Dupe Detective prevents duplicate payments from all channels from posting to customer accounts. Fraud Detective accelerates exceptions processing into Day 1, significantly reducing fraud risk for institutions and their customers.

Founded in 1992, the company is headquartered in Manchester, Vt., with offices throughout the United States. For more information about CONIX Systems, Inc. and its products, call (877) 332-1858 or email sales@conix.com. More information online: <http://www.CONIX.com> .

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