

Equation Technologies Named 2012 BSI Top 100 VAR

TORONTO, Ontario, May 17, 2012 (SEND2PRESS NEWSWIRE) – Equation Technologies (www.equationtech.com) announced today that it has been named to the 2012 BSI Top 100 VARs. This annual ranking of midmarket reselling firms is based on annual revenues.

“We are very pleased and honored to be among the excellent firms included on the 2012 BSI Top 100 VARs,” said Equation Technologies President Pat Wade.

A long-time reseller of Sage and Deltek software solutions, Equation Technologies added cloud-based solutions from Intacct and Avectra to its product portfolio in 2011 to provide accounting and member management solutions for customers wanting Software-as-a-Service (SaaS) subscriptions.

Equation Technologies provides small to medium-size businesses and not-for-profit organizations with software systems designed to enhance their mission and objectives.

For Equation Technologies, it has been a year of investment. In order to offer customers a choice in technology and to respond to the growing demand for cloud-based solutions, Equation added Avectra’s Social CRM solution and Intacct’s financial management and accounting system to its product offerings. Avectra and Intacct, along with Sage and Deltek solutions, provide a strong and diverse portfolio allowing Equation to meet the particular needs of its clients.

“We are passionate about helping people and organizations achieve success,” said Wade. “By providing a choice in technology, our clients can take advantage of the best solution for their challenges in order to transform, improve and simplify their business operations.”

Equation Technologies has been a leader in the implementation of ERP technology, systems integration and advanced custom development since 1985. Partnerships with proven technology leaders including Avectra, Intacct, Sage and Deltek allow Equation to help clients effectively manage finances, projects, people, constituent relationships, and assets.

The company has received a variety of awards including Sage President’s Circle, Accounting Today magazine’s “Technology Pacesetter,” and the Sage Customer Excellence Award for its high level of client satisfaction.

More information: <http://www.equationtech.com> .

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