

EPIC adds Patrick McCaleb and Phil Grove as Principals in Fresno

FRESNO, Calif., July 18, 2012 (SEND2PRESS NEWSWIRE) – EPIC (Edgewood Partners Insurance Center), a retail property, casualty and employee benefits insurance brokerage, announced today the additions of Patrick McCaleb and Phil Grove as principals in EPIC's newest office located in Fresno.

McCaleb, with 27 years in the insurance industry, and Grove with 33 years, will be responsible for expanding EPIC's presence in the Central Valley as well as client relations. Additionally, they will design, place and manage insurance and risk management programs for a diverse group of clients, including those in the construction, real estate, supply, aggregates and ready mix, trucking and agriculture industries.

"Patrick and Phil are outstanding additions to our growing team," said EPIC Co-Founder, Dan Francis. "We have been interested in Fresno and the Central Valley for some time, but needed to find the right people."

"Both Patrick and Phil share our client-focused, people first values and beliefs," said EPIC managing principal David Alvarado. "We are very excited to have experienced, highly respected professionals of their caliber join EPIC."

Prior to EPIC, McCaleb spent 10 years with Aon Risk Solutions in Fresno, where he was vice president. Grove also joins from Aon Risk Solutions after a 17-year career there. He was most recently vice president.

"I've joined an outstanding organization and a terrific group of people," said McCaleb. "EPIC delivers an exceptional level of client care while fostering a healthy 'people first' business culture. I could not be happier to be here. "

EPIC is unique in many ways," shared Grove. "After a number of years in this industry, I wanted to put fun back into the business and be able to serve my clients even more effectively. I am truly excited to be a part of EPIC's growing, successful team here in Fresno."

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About EPIC:

EPIC is an innovative California-based retail property & casualty and employee benefits insurance brokerage firm. The company provides a unique equity ownership opportunity and has created a values-based culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence.

The fastest growing brokerage in the state, EPIC now has nearly 300 team members operating from eight offices across California (Los Angeles, Irvine, Fresno, Folsom, San Francisco, San Mateo, Petaluma and San Ramon).

With more than \$60 million in revenues, EPIC ranks among the top 50 retail insurance brokers in the United States and is the 5th largest privately-held broker in California. More information: <http://www.edgewoodins.com/> .

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