

Cooksey Team Founder Michael Cooksey Named Mortgage Industry 'Insider' for 2017 by HousingWire Magazine

DALLAS, Texas, Sept. 1, 2017 (SEND2PRESS NEWSWIRE) – The Cooksey Team, a top producing retail branch of Mid America Mortgage, Inc., announced today that its founder Michael Cooksey has been honored by housing industry trade magazine HousingWire (HW) as one of its “2017 Insiders.”



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In its [profile on Cooksey](#), which will be featured in the September issue of the magazine, HousingWire cited the success of the Cooksey Team (\$212 million in 2016 origination volume), the branch’s expansion into the North Dallas and Los Angeles areas and Cooksey’s individual track record of coaching both his internal staff and housing industry professionals across the country as reasons for his selection to the “2017 Insiders” list.

“The Cooksey Team would not be where it is today without my amazingly dedicated, hardworking staff,” Cooksey said. “My success is merely a reflection of the awesome work my team does day in and day out to help homebuyers purchase the house of their dreams, and because of that, I take immense pride in this honor.”

HW’s 2017 Insiders were selected by HousingWire’s editorial board based on their vital and dynamic contributions to their companies. The 33 winners are

the “go-to” team members in their companies and represent a wide range of occupations within the housing industry, from lending and servicing to investments and real estate. The Insiders are the professionals their companies turn to with their most important or challenging projects because their contributions and hard work lead to superior results.

“The 2017 Insiders award winners made outstanding contributions to the success of their companies,” said Sarah Wheeler, HousingWire Magazine Editor. “HousingWire is excited to celebrate the accomplishments of such an important group within the housing ecosystem.”

To view the full list of winners, visit <https://www.housingwire.com/articles/41179-hw-insiders-2017>.

About HousingWire:

HousingWire is by far the nation’s most influential source of news and information for U.S. mortgage markets, boasting a readership that spans lending, servicing, investments and real estate market participants as well as financial market professionals.

Winner of numerous awards, including a 2012 Eddie Award for national editorial excellence in the B-to-B Banking/Business/Finance, HousingWire has been recognized for excellence in journalism by the Society of Business Editors and Writers, the American Society of Business Press Editors, the National Association of Real Estate Editors, and Trade Association Business Publications International.

About The Cooksey Team:

Headquartered in Dallas, The Cooksey Team is a top performing retail branch of Texas-based lender Mid America Mortgage and has offices located throughout the North Texas and Los Angeles County areas.

With 16 years in the industry and nearly \$1 billion in funded loans over the last five years with Mid America, Cooksey Team Founder Michael Cooksey brings the experience and knowledge needed to lead a successful mortgage transaction. Utilizing The CORE Training methodology, Michael has coached his own staff, as well as loan officers, brokers and real estate agents across the country, to become top producers. Cooksey Team loan officers average six closings per month and \$250,000 in annual income. In addition, the branch has increased its annual origination volume by nearly 50 percent year-over-year and is projected to achieve \$300 million in volume in 2017. For more information on The Cooksey Team, visit <http://cookseyteam.com>.

About Mid America Mortgage, Inc.:

Mid America Mortgage, Inc., Addison, Texas, is a multi-state, full-service mortgage lender serving consumers and mortgage originators through its retail, wholesale and correspondent channels. In operation since 1940, Mid America has thrived by retaining its entrepreneurial spirit and leading the market in innovation, most recently with its adoption of electronic mortgage closings (eClosings) and promissory notes (eNotes). We offer a wide range of residential home loan programs to meet the needs of most home buyers and homeowners and are also the nation’s leading provider of Section 184 home

loans for Native Americans.

Mid America is looking for tech-savvy, service-oriented mortgage professionals to join its growing team. We are dedicated to providing our employees with industry-leading tools and technology to deliver a great package of competitive pricing, programs and knowledgeable service. Want to join our team? Visit <http://www.midamericacareer.com/>.

Additional information about Mid America Mortgage, Inc. can be found on the company's website at <http://www.midamericamortgage.com/about/>.

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