

# Dallas Business Journal Names The Cooksey Team to '2017 Best Places to Work'

DALLAS, Texas, July 10, 2017 (SEND2PRESS NEWSWIRE) – The Cooksey Team, a top producing retail branch of Mid America Mortgage, Inc., announced today it has been recognized by Dallas Business Journal as one of its “2017 Best Places to Work” in the Dallas-Fort Worth area. More than 500 companies submitted nominations, and only 100 companies were honored.



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Now in its 15th year, the “Best Places to Work” award showcases outstanding employers of all sizes in the North Texas region, and winners are selected based on a survey of employees conducted by Quantum Workplace, a third-party research firm specializing in employee engagement and experience.

In the survey, employees are asked to rate their workplace based on six categories, including:

- Communication and resources;
- Individual needs;
- Manager effectiveness;
- Personal engagement;

- Team dynamics; and
- Trust in leadership.

“My philosophy has always been, ‘If my staff doesn’t succeed, then I have failed,’ and that’s the approach I’ve taken from day one,” said Michael Cooksey, founder of The Cooksey Team. “Having incorporated The CORE Training methodology into our overall professional development program, I’ve seen my staff achieve amazing results while also delivering an exceptional customer experience to borrowers, and to have those efforts recognized by not only the Dallas Business Journal, but also my staff is truly an honor.”

To view the full list of “2017 Best Places to Work,” visit <http://www.bizjournals.com/dallas/news/2017/06/26/2017-best-places-to-work.html>.

#### **About The Cooksey Team:**

Headquartered in Dallas, The Cooksey Team is a top performing retail branch of Texas-based lender Mid America Mortgage and has offices located throughout the North Texas and Los Angeles County areas.

With 16 years in the industry and nearly \$800 million in funded loans with Mid America, Cooksey Team Founder Michael Cooksey brings the experience and knowledge needed to lead a successful mortgage transaction. Utilizing The CORE Training methodology, Michael has coached his own staff, as well as loan officers, brokers and real estate agents across the country, to become top producers. Cooksey Team loan officers average six closings per month and \$250,000 in annual income.

In addition, the branch has increased its annual origination volume by nearly 50 percent year-over-year and is projected to achieve \$300 million in volume in 2017. For more information on The Cooksey Team, visit <http://cookseyteam.com>.

#### **About Mid America Mortgage, Inc.:**

Mid America Mortgage, Inc., Addison, Texas, is a multi-state, full-service mortgage lender serving consumers and mortgage originators through its retail, wholesale and correspondent channels. In operation since 1940, Mid America has thrived by retaining its entrepreneurial spirit and leading the market in innovation, most recently with its adoption of electronic mortgage closings (eClosings) and promissory notes (eNotes). We offer a wide range of residential home loan programs to meet the needs of most home buyers and homeowners, and are also the nation’s leading provider of Section 184 home loans for Native Americans.

Mid America is looking for tech-savvy, service-oriented mortgage professionals to join its growing team. We are dedicated to providing our employees with industry-leading tools and technology to deliver a great package of competitive pricing, programs and knowledgeable service. Want to join our team? Visit <http://www.midamericacareer.com/>.

Additional information about Mid America Mortgage, Inc. can be found on the

company's website at <http://www.midamericamortgage.com/about/>.

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