

# EPIC Acquires Not-For-Profit and Social Services Specialist Total Management Corporation (TMC)

NEW YORK, N.Y. and SAN FRANCISCO, Calif., Oct. 11, 2018 (SEND2PRESS NEWSWIRE) – Total Management Corporation (TMC) and EPIC Insurance Brokers & Consultants, a unique and innovative national retail insurance brokerage and employee benefits consulting firm, announced today that EPIC has acquired the assets, employees and operations of TMC.



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Based in Melville, N.Y. with a second office in Manhattan, TMC has created customized, specialty programs for Not-For-Profit & Social Services Organizations and a range of other industries for more than 50 years.

The addition of TMC further strengthens EPIC's own commitment to the Non-Profit and Community Services sectors and adds 19 new team members to EPIC's rapidly growing operations in the Northeast Region and across the country.

Since EPIC's founding in 2007, the firm has built a strong, positive reputation nationally for service excellence, innovation, community involvement, collaboration, and having fun – all in the interest of being a

“people first” (clients and team members) organization.

Said Phil Bilello of TMC, “We are very happy and excited to join the EPIC organization. Our team will be able to leverage EPIC’s national platform to further expand our business and deliver additional products, services and resources to all clients we serve, particularly those in the Not-For-Profit & Social Services space.”

Upon joining EPIC, the business will operate as TMC Group – a Division of EPIC and TMC’s leadership will play an active role within EPIC’s Northeast Region.

Said Tom O’Neil, Northeast Region President of EPIC, “Across more than 50 years the team at TMC has established a reputation as innovative specialists, trusted advisors and aggressive client advocates. They are an outstanding addition to our own ‘people first’ organization and culture and we are excited to welcome them into the EPIC family.”

**About TMC Group – a Division of EPIC:**

Total Management Corporation (TMC) provides customized risk management, property & casualty insurance, and life and health insurance solutions to individuals and businesses in the Real Estate, Construction and Hospitality industries with a particular emphasis on the needs of Not-For-Profit and Social Service organizations.

For more than five decades, TMC’s experienced, client-focused advisors have provided expert personal assistance and creative, cost-effective solutions, delivering strong value and needed results.

**About EPIC:**

EPIC is a unique and innovative retail property & casualty and employee benefits insurance brokerage and consulting firm. EPIC has created a values-based, client-focused culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence. EPIC team members have consistently recognized their company as a “Best Place to Work” in multiple regions and as a “Best Place to Work in the Insurance Industry” nationally.

EPIC now has more than 1,400 team members operating from offices across the U.S., providing Property & Casualty insurance, Employee Benefits Consulting, Specialty Programs and Private Client solutions to more than 40,000 clients.

With run rate revenues of more than \$400 million, EPIC is now the 15th largest retail insurance broker in the United States. Backed by Oak Hill Capital Partners, the company continues to expand organically and through strategic acquisitions across the country.

For additional information, please visit <https://www.epicbrokers.com/>

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