

# EPIC adds Financial Institutions 'Power Broker' Jim Loughlin

SAN FRANCISCO, Calif., Feb. 11, 2014 (SEND2PRESS NEWSWIRE) – EPIC (Edgewood Partners Insurance Center), a nationally expanding retail property, casualty and employee benefits insurance brokerage, announced today that James R. Loughlin has joined the firm as Managing Principal, Risk Solutions.

Loughlin, who received national recognition as a Financial Institutions "Power Broker" from Risk & Insurance Magazine in 2011, will play a key leadership role in a new EPIC risk management and insurance initiative. EPIC Risk Solutions and Employer Services is being developed for the portfolio companies of EPIC's private equity partner, The Carlyle Group. Loughlin will help to lead the development and management of the initiative's property & casualty insurance products, services and programs.

In addition, Loughlin will be responsible for conducting merger and acquisition diligence and further expanding EPIC's Directors & Officers Liability risk management consulting and insurance placement capabilities across the country.

Prior to joining EPIC, Loughlin was Director of Risk Management for Insight Portfolio Group LLC (formerly Icahn Sourcing LLC), where he was responsible for overseeing insurance and risk management for the diversified holding company Icahn Enterprises and its portfolio companies. In this capacity, Loughlin was the senior liaison between insurance brokerage firms, insurance carriers, and Icahn portfolio companies.

Loughlin also spent 14 years at global insurance broker Marsh, Inc., where he managed the financial institutions advisory team for the New York operation of FINPRO, the Financial and Professional Insurance Division of Marsh.

In addition, Loughlin had earlier specialized in risk management and insurance for merger & acquisition transactions within the Private Equity Merger & Acquisition Group (PEMA).

Earlier in his career, Loughlin worked as an underwriter for both CNA and the Chubb Group of Insurance Companies, where he developed technical expertise in Directors and Officers Liability, Professional Liability, Employment Practices Liability, ERISA/Fiduciary Liability, Fidelity and other related coverages.

Loughlin will report to EPIC chief strategy officer Derek Thomas. He will be based in New York, adding to EPIC's growing presence in the Northeastern United States.

"Jim's expertise in financial institutions, professional lines and executive liability will be of tremendous value to our team and their growing national client base," said EPIC co-founder and president, John Hahn. "His knowledge of and experience with private equity, mergers & acquisitions and the needs

of diversified portfolio companies is also a huge benefit. We are very excited to have another professional of Jim's caliber contributing to EPIC's national expansion."

Loughlin was a Dean's List student who graduated from Loyola College in Maryland with a Bachelor of Arts degree in Finance.

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EPIC

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**About EPIC:**

EPIC is a unique and innovative retail property & casualty and employee benefits insurance brokerage and consulting firm. EPIC has created a values-based, client-focused culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence. EPIC team members have consistently recognized their company as a "Best Place to Work" in multiple regions across California and as a "Best Place to Work in the Insurance Industry" nationally.

The 8th largest broker based in the U.S. West, EPIC has more than 450 team members operating from nine offices across California (Los Angeles, Irvine, Inland Empire, Fresno, Folsom, San Francisco, San Mateo, Petaluma and San Ramon) and in Atlanta, Boston, Chicago, Denver and New York.

With more than \$100 million in revenues, EPIC ranks among the top 30 retail insurance brokers in the United States. Backed by the Carlyle Group and Stone Point Capital, the company's strategic plan calls for a dramatic increase in revenue (\$250 million by 2018) and further expansion across the country. For additional information, please visit <http://www.edgewoodins.com/>.

\* PHOTO 300dpi for media: [Send2Press.com/wire/images/14-0211-jim-loughlin\\_300dpi.jpg](http://Send2Press.com/wire/images/14-0211-jim-loughlin_300dpi.jpg) .

\* PHOTO Caption: Jim Loughlin.

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