

EPIC adds principals Chad Seiler and Steve Parson in Fresno

FRESNO, Calif., Jan. 9, 2013 (SEND2PRESS NEWSWIRE) – EPIC (Edgewood Partners Insurance Center), a retail property, casualty and employee benefits insurance brokerage, has added Chad Seiler and Steve Parson as property and casualty insurance brokers and principals in its Fresno office. Seiler and Parson bring an extensive knowledge of risk management, property and liability insurance and workers' compensation cost control to EPIC. Together they mark the fifth and sixth broker/producers to join EPIC in Fresno since the office opened in September 2012. Fresno's total local team members now number eleven.

Seiler and Parson will focus on the design, placement and management of **risk management and property and casualty insurance programs**. In addition, they will be responsible for the acquisition of new clients.

Seiler's industry specialties include agriculture, food processing, social service organizations and manufacturing. Parson also has an agribusiness background, and a strong knowledge of contractors, construction and manufacturing industries. The new additions will work closely with Fresno principals and producers Patrick McCaleb, Phil Grove and Terri Parreira, as well as Employee Benefits Consultant Adam Medeiros.

"We are excited to have young professionals of Chad and Steve's caliber join our growing Fresno team," said EPIC co-founder Dan Francis. "Their strong client focus, experience in our targeted industries and ability to deliver innovative solutions make them a great fit for EPIC."

Prior to joining EPIC, Seiler spent 10 years with Fresno broker M.D. Manouel Insurance Agency, Inc., where he served as an account executive responsible for new business development, program design and management and client retention.

Parson's insurance career spans 14 years and he also joins EPIC from M.D. Manouel Insurance Agency, Inc., where he was a property and casualty insurance producer and account executive.

Professionally, Seiler is certified as an Agribusiness Farming Insurance Specialist (AFIS) and has extensive experience with Self-Insured Workers Compensation Groups.

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About EPIC:

EPIC is an innovative California-based retail property & casualty and employee benefits insurance brokerage and consulting firm. The company provides a unique equity ownership opportunity and has created a values-based culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence.

The fastest growing brokerage in the state, EPIC now has nearly 300 team members operating from nine offices across California (Los Angeles, Irvine, Ontario, Fresno, Folsom, San Francisco, San Mateo, Petaluma and San Ramon).

With more than \$60 million in revenues, EPIC ranks among the top 50 retail insurance brokers in the United States and is the 5th largest privately-held broker in California. For more information, please visit <http://www.edgewoodins.com/> .

News issued by: Edgewood Partners Insurance Center



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Original Story ID: 2013-01-0109-005 (8438) :: EPIC-adds-principals-Chad-Seiler-and-Steve-Parson-in-Fresno_2013-01-0109-005

Original Keywords: EPIC Insurance, employee benefits insurance brokerage, risk management, property and liability insurance, workers compensation cost control, EPIC Fresno, Chad Seiler, Steve Parson Edgewood Partners Insurance Center Fresno California FRESNO, Calif.

Alternate Headline: EPIC Insurance continues expansion, adds principals Chad Seiler and Steve Parson in Fresno

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