

EPIC adds Southeast Region Risk Consultant Ken Glanton

BIRMINGHAM, Ala., Jan. 13, 2016 (SEND2PRESS NEWSWIRE) – EPIC Insurance Brokers and Consultants, a retail property and casualty insurance brokerage and employee benefits consultant, announced today that Ken Glanton has joined the firm's Birmingham-based National Energy Construction Practice as a Risk Consultant. Glanton joins a rapidly growing team of risk management and insurance professionals serving larger, complex construction and energy companies across the country.

Glanton brings nearly 10 years of successful sales, business development and consulting experience to EPIC. Across the first three years of his career while at Integrated Medical Systems, Glanton ranked #6 among 82 sales people nationally. He was later responsible for launching a 5-state southeast territory for EquipSystems, LLC, where he issued nearly a million dollars in new service contracts in the first year of this assignment.

Glanton comes to EPIC from commercial insurance broker Assured Neace Lukens in Nashville, Tennessee, where he provided consultative services in the development, implementation and oversight of strategic risk management programs for large and mid-sized companies.

EPIC Birmingham's managing principal Crawford McInnis noted, "Ken is a respected business development and consulting professional with proven sales success and experience utilizing innovative consultative strategies. Adding Ken to our team further broadens the scope of expertise and service we provide to our clients."

"The Birmingham team strengthens EPIC's national platform serving contractors, energy companies and oil and gas distribution contractors," said Derek Thomas, EPIC Chief Strategy Officer and co-leader of EPIC's Specialty Practices and Program Group. "We look forward to developing additional strategic initiatives with Ken as we further build out EPIC's consulting services platform in Birmingham and across the country."

Glanton earned both a Bachelor's degree in History and a Master's Degree in Public Administration from the University of Alabama at Birmingham.

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About EPIC:

EPIC is a unique and innovative retail property & casualty and employee benefits insurance brokerage and consulting firm. EPIC has created a values-based, client-focused culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer

service excellence. EPIC team members have consistently recognized their company as a “Best Place to Work” in multiple regions across California and as a “Best Place to Work in the Insurance Industry” nationally.

EPIC now has more than 850 team members operating from offices across the U.S., providing Property Casualty, Employee Benefits, Specialty Programs and Private Client solutions to more than 13,000 clients. For additional information, please visit <http://www.epicbrokers.com/>.

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*Photo Caption: Ken Glanton.

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