

EPIC Insurance Acquires Product Warranty Analytics Specialist After, Inc.

SAN FRANCISCO, Calif. and NORWALK, Conn., June 19, 2017 (SEND2PRESS NEWSWIRE) – EPIC Insurance Brokers and Consultants, a retail property, casualty insurance brokerage and employee benefits consultant, announced today the acquisition of After, Inc. – a product warranty analytics firm based in Norwalk, Conn. The Acquisition was made primarily to further strengthen and grow EPIC subsidiary company, PowerGuard Specialty Insurance Services – a renewable energy program manager based in the United States.



Send2Press® Newswire

Founded in 2005 as a subsidiary of Fulcrum Analytics, After, Inc. was formally created in 2015 to offer the industry's most advanced warranty products and services. Clients include a number of the world's top brands, including Canon, Electrolux, Ford, Generac, Jaguar Land Rover, Polaris, and Seagate Technologies,

Led by Chief Executive Officer Nathan Baldwin and Chief Technology Officer David King, After, Inc. has four core product offerings: warranty marketing, warranty analytics, warranty administration and the After Protection Plan which includes data recovery services.

PowerGuard provides an innovative 25-year, non-cancellable quality and

performance guarantee solution to back up a manufacturer's own warranty terms. Guaranteeing warranty terms through the use of insurance provides the certainty manufacturers and their customers seek, as well as long-term stability for the industry.

Said EPIC CEO and Co-founder John Hahn, "For several years we have been searching for the right data analytics partner to strengthen and augment PowerGuard's offerings, and to create new capabilities for their diversification into product warranty fields other than wind and solar. It became evident to us that After, Inc. provided the best platform and partnership to enhance and grow PowerGuard. This is a very exciting development for PowerGuard's clients and their other business partners around the world."

The PowerGuard solution – available through EPIC and other top retail insurance brokers globally – provides certainty and security to the solar manufacturer's end customers, with warranty terms that are non-cancellable – surviving even insolvency and bankruptcy. Third-party rights to the policy in case the original solar manufacturer goes out of business are also offered, backed by the capital strength of the insurance market.

About EPIC:

EPIC is a unique and innovative retail property and casualty and employee benefits insurance brokerage and consulting firm. EPIC has created a values-based, client-focused culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence. EPIC team members have consistently recognized their company as a "Best Place to Work" in multiple regions and as a "Best Place to Work in the Insurance Industry" nationally.

EPIC now has 1,100 team members operating from offices across the U.S., providing Property Casualty, Employee Benefits, Specialty Programs and Private Client solutions to more than 20,000 clients.

With run rate revenues approaching \$300 million, EPIC ranks among the top 20 retail insurance brokers in the United States. Backed by the Carlyle Group, the company continues to expand organically and through strategic acquisitions across the country. For additional information, please visit <http://www.epicbrokers.com/>.

About PowerGuard Specialty Insurance Services:

PowerGuard is a specialty renewable energy program manager specializing in the design and underwriting of unique insurance and risk management solutions for wind, solar and other alternative energy companies.

PowerGuard's PowerClip warranty product is the most comprehensive contractual liability coverage available to renewable energy manufactures, project developers, power generation operators and the financial institutions who invest in them.

PowerGuard's PowerWrap Solar Project Guarantee Policy is a simple and straightforward insurance policy that guarantees the performance of the

entire solar energy system – written on investment grade paper with an insurance company holding an AA- rating from Standard & Poor's. For more information please visit <http://www.powerguardins.com/>.

*LOGO for media: Send2Press.com/wire/images/16-0308-epic-insurance-300dpi.jpg