

EPIC Insurance Adds Kevin Grady and Christian Florence in Atlanta

ATLANTA, Ga. and SAN FRANCISCO, Calif., March 25, 2019 (SEND2PRESS NEWSWIRE) – EPIC Insurance Brokers and Consultants, a retail property, casualty insurance brokerage and employee benefits consultant, today announced the addition of Kevin Grady and Christian Florence, both recognized experts in utilizing rigorous data analyses, benchmarking, and key performance metrics to reduce the total cost of risk.



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Grady and Florence will join as Managing Principals and together with current EPIC Managing Principals Maurice Edwards and Jim Bacon (who recently joined EPIC through its [Integro USA acquisition](#)) will be responsible for leveraging data analytics to design and execute cost containment strategies that are proven to improve year-over-year outcomes and reduce the total cost of risk for EPIC clients.

Both Grady and Florence join EPIC from Beecher Carlson in Atlanta, where Grady served as Senior Managing Director and Florence as Managing Director, each focusing on Loss Cost Reduction solutions and practices.

Marc Kunney, President of the recently acquired Integro USA operations of

EPIC, said, “We are very pleased and excited to add these two highly regarded Loss Cost Reduction professionals to join Maurice Edwards and Jim Bacon of our EPIC team. Kevin and Christian are widely recognized for the depth of their experience and knowledge, creativity and innovation, and effective client consulting skills and abilities. They will add significantly to the resources and support we can make available to our larger and more complex clients, as well as to EPIC team members across the country.”

Maurice Edwards, Managing Principal of Integrated Risk Solutions, on behalf of himself and Jim Bacon, also commented that, “With the addition of Kevin and Christian, today marks a watershed day for EPIC’s delivery of a best-in-class cost containment service for our clients. Since joining forces with the highly skilled professionals at Integro USA, EPIC has committed to creating a consulting practice focused on enterprise risk management services including a full suite of pre-loss risk assurance and avoidance, asset protection, training and awareness, and post-loss servicing. We are thrilled to have Kevin and Christian on our team.”

Kevin Grady can be reached by email at kevin.grady@epicbrokers.com or by phone at (615) 604-8983.

Christian Florence can be reached by email at christian.florence@epicbrokers.com or by phone at (804) 873-3802.

About EPIC Insurance Brokers & Consultants

EPIC is a unique and innovative retail property and casualty and employee benefits insurance brokerage and consulting firm. EPIC has created a values-based, client-focused culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence.

EPIC team members have consistently recognized their company as a “Best Place to Work” in multiple regions and as a “Best Place to Work in the Insurance Industry” nationally.

EPIC now has more than 1,800 team members operating from 80 offices across the U.S., providing Property and Casualty, Employee Benefits, Specialty Programs and Private Client solutions to EPIC clients.

With run rate revenues greater than \$575 million, EPIC ranks among the top 15 retail insurance brokers in the U.S. Backed and sponsored by Oak Hill Capital Partners, the company continues to expand organically and through strategic acquisitions across the country. For additional information, including inquiries about employment, please visit <https://www.epicbrokers.com/>.