

EPIC's Jim Gillette Honored as a 2014 Risk and Insurance Retail Industry Power Broker

SAN MATEO, Calif., Feb. 24, 2014 (SEND2PRESS NEWSWIRE) – EPIC (Edgewood Partners Insurance Center), a nationally expanding retail property, casualty and employee benefits insurance brokerage, announced today that Jim Gillette has been named as a 2014 Risk and Insurance Retail Industry Power Broker. In addition to Gillette, Kathleen Felderman, managing principal and the leader of EPIC's national real estate practice, was also recognized as a 2014 Real Estate Industry Power Broker Finalist.

Nominees must be considered a top performer in a particular industry practice sector to qualify for Power Broker consideration. The criteria for evaluating candidates are creative risk-related problem solving, demonstrated industry expertise and a high level of client service.

Gillette was specifically recognized for developing creative risk management, pricing and coverage programs for retailers, wholesalers and product distributors. While negotiating big price decreases isn't always possible, Gillette has been able to help his clients receive better coverage at the same price and lower their total cost of risk.

Gillette was also recently named as one of only eight "40-Under-40 Regional Broker Leaders in the Western Region" by Business Insurance.

One Gillette client, Ron Calvert, Partner at GHC Group shares, "We are a growing business, at about 10 times the size we were five years ago. Market dynamics have changed, so we no longer have a simple insurance program. I've been doing this for 25 years and there is no one I have dealt with who can compare to Jim. He's been a real asset."

EPIC's Kathleen Felderman was also honored as a finalist in the Real Estate Industry Power Broker category. Highly respected in the industry, Felderman has already received the Power Broker Award three times; first in 2008, and then again in 2010, and 2011.



Gillette and Felderman are both EPIC shareholders and principals. Gillette is based in the company's Los Angeles office where he is managing principal and specializes in risk management, commercial insurance coverage, and merger and acquisition risk.

Felderman leads EPIC's National Real Estate Practice, focusing on the needs of company's commercial and multi-family real estate clients.

"Jim and Kathleen exemplify our company values of teamwork, innovation and outstanding client care. These principles, and the team members who embrace and deliver on them, are the driving force behind EPIC's rapid national growth," shared EPIC's Co-Founder and CEO, John Hahn. "As a company, we are honored to have both Jim and Kathleen recognized by Risk and Insurance and excited to celebrate with them in this success."

Jim Gillette
213-629-8909 Direct
310-422-3546 Mobile
jgillette [at] edgewoodins.com

Kathleen Felderman
415-356-4830 Direct
303-809-8995 Mobile
Kfelderman [at] edgewoodins.com

About EPIC:

EPIC is a unique and innovative retail property and casualty, employee benefits insurance brokerage, and consulting firm. EPIC has created a values-based, client-focused culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence. EPIC team members have consistently recognized their company as a "Best Place to Work" in multiple regions across California and as a "Best Place to Work in the Insurance Industry" nationally.

The 8th largest broker based in the U.S. West, EPIC has more than 450 team

members operating from nine offices across California (Los Angeles, Irvine, Inland Empire, Fresno, Folsom, San Francisco, San Mateo, Petaluma and San Ramon) and in Atlanta, Boston, Chicago, Denver and New York.

With more than \$100 million in revenues, EPIC ranks among the top 30 retail insurance brokers in the United States. Backed by the Carlyle Group and Stone Point Capital, the company's strategic plan calls for a dramatic increase in revenue (\$250 million by 2018) and further expansion across the country.

For additional information, please visit <http://www.edgewoodins.com/>.

* PHOTO 1 300dpi:

http://www.Send2Press.com/wire/images/14-0224-Jim-Gillette_300dpi.jpg .

* Caption 1: Jim Gillette.

* PHOTO 2 300dpi:

http://www.Send2Press.com/wire/images/14-0224-Kathleen-Felderman_300dpi.jpg .

* Caption 2: Kathleen Felderman.

News issued by: Edgewood Partners Insurance Center



Send2Press® Newswire

Original Image: https://www.send2press.com/wire/images/14-0224-Jim-Gillette_400x300.jpg

#

Original Story ID: 2014-02-0224-001 (9261) :: EPIC-Jim-Gillette-Honored-2014-Risk-and-Insurance-Retail-Industry-Power-Broker_2014-02-0224-001

Original Keywords: Jim Gillette, Kathleen Felderman, Edgewood Partners Insurance Center, 2014 Real Estate Industry Power Broker Finalist, 2014 Risk and Insurance Retail Industry Power Broker, EPIC, 40-Under-40 Regional Broker Leaders in the Western Region, CEO John Hahn Edgewood Partners Insurance Center San Mateo California SAN MATEO, Calif.

Alternate Headline: Jim Gillette of Edgewood Partners Insurance Center named a 2014 Risk and Insurance Retail Industry Power Broker

NEWS ARCHIVE NOTE: this archival news content, issued by the news source via Send2Press Newswire, was originally located in the Send2Press® 2004-2015 2.0 news platform and has been permanently converted/moved (and redirected) into our 3.0 platform. Also note the story "reads" counter (bottom of page) does not include any data prior to Oct. 30, 2016. This press release was originally published/issued: Mon, 24 Feb 2014 09:00:38 +0000

Original Shortcode for Story: <http://i.send2press.com/efWS8>