

# EPIC welcomes Benefits Consultant Adam Medeiros

FRESNO, Calif., Oct. 25, 2012 (SEND2PRESS NEWSWIRE) – EPIC (Edgewood Partners Insurance Center), a retail property, casualty and employee benefits insurance brokerage, has added Adam Medeiros as an employee benefits consultant in its Fresno office. Medeiros brings his extensive knowledge of group health and welfare benefits, including ERISA, COBRA and HIPAA, to EPIC's rapidly expanding Fresno team.

Medeiros' responsibilities will include the acquisition of new clients as well as the design, placement and management of employee and executive benefit programs. He will be based in EPIC's Fresno office, working closely with Principals Patrick McCaleb and Phil Grove.

"Adam's passion for excellence, strong customer focus and ability to deliver innovative solutions makes him a natural fit for EPIC," said EPIC co-founder Dan Francis. "Creativity and the highest standards of client care are foundations of our culture and we are excited to have another professional of Adam's caliber join our growing Fresno team."

Prior to joining EPIC, Medeiros was an account executive with James G Parker Insurance Associates where he assisted clients in developing employee benefit programs that addressed and controlled rising costs while maintaining high levels of employee satisfaction.

Medeiros earned a Bachelor of Arts Degree in Organizational Leadership at Fresno Pacific University.

"EPIC is focused on delivering value to clients through both individual initiative and strong teamwork and collaboration," said Medeiros. "I love that innovation and personal accountability are such a deeply rooted part of EPIC's values and beliefs. It's a breath of fresh air and I'm very excited to be a part of it."

## **Adam Medeiros can be reached at:**

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## **About EPIC:**

EPIC is an innovative California-based retail property and casualty and employee benefits insurance brokerage and consulting firm. The company provides a unique equity ownership opportunity and has created a values-based culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence.

The fastest growing brokerage in the state, EPIC now has nearly 300 team members operating from eight offices across California (Los Angeles, Irvine, Fresno, Folsom, San Francisco, San Mateo, Petaluma and San Ramon).

With more than \$60 million in revenues, EPIC ranks among the top 50 retail insurance brokers in the United States and is the 5th largest privately-held broker in California. For more information, please visit <http://www.edgewoodins.com/> .

\* Photo Caption: Adam Medeiros.

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