

EPIC's Jim Williford and Wilson Long to Present on Insurance Coverage Gaps at 2019 International Roofing Expo

SAN FRANCISCO, Calif. and BIRMINGHAM, Ala., Jan. 29, 2019 (SEND2PRESS NEWSWIRE) – EPIC Insurance Brokers and Consultants, a retail property, casualty insurance brokerage and employee benefits consultant, announced today that Director of Construction Risk Services Jim Williford and Principal Wilson Long will present at International Roofing Expo on Monday, Feb. 11 at 7:45 a.m. at Music City Center in Nashville, Tenn.



Send2Press® Newswire

The International Roofing Expo is the biggest, most influential trade event for the roofing construction and maintenance industry that provides total coverage of the innovative equipment, suppliers, resources, information and technologies that are shaping the future of the industry.

Few insurers focus on providing insurance to the roofing industry and some take standard policies and remove coverage by applying exclusions and limitations. In their presentation, "Roofing Industry's Common Insurance Coverage Gaps for YOU and YOUR Subcontractor," Williford and Long will highlight some common coverage gaps roofers may find in their insurance

policies and how using a subcontractor may increase your risk.

Click [here](#) to see the full agenda:

<https://explore.theroofingexpo.com/Attendee/conference/sessions>

About Jim Williford, director of construction risk services, EPIC:

Jim Williford has developed a broad professional background in commercial insurance, surety and construction risk management with more than 25 years of experience both as an underwriter and as a risk advisor. He uses his experience, knowledge and expertise to help clients identify, assess and manage risk within their organizations. Whether the risk is contractual, financial, operational, physical, or strategic, Williford embeds himself and his team as deeply within the client's risk function as his clients will allow.

He is adept at working with large and complex programs, including joint ventures, and is particularly accomplished in designing, placing and managing group captive programs, single parent captive programs, OCIPs, CCIPs, Builder's Risk, Professional Liability, Environmental Liability and Subcontractor Default programs on both an annual practice and project specific basis.

Although he is experienced in designing, arranging and managing insurance and surety programs for contractors consistently listed in the annual ENR Top 400 Contractors and Top 600 Specialty Contractors ranking, he spends much of his time focusing on specialty contractors specifically operating within the roofing and industrial construction space. Williford is a graduate from The University of Alabama and he holds numerous industry designations including the Construction Risk Insurance Specialist (CRIS), Chartered Property & Casualty Underwriter (CPCU), Certified Risk Manager (CRM), Associate in Risk Management (ARM), and he is also a Certified Insurance Counselor (CIC).

About Wilson Long, principal, EPIC:

Wilson Long brings his risk management expertise to specialty contractors and energy companies throughout the United States. He endeavors to understand the key business issues his clients face and writes a quarterly newsletter, "Long's EPIC Construction Perspective," addressing concerns construction and energy executive's face in today's complicated business environment.



Send2Press® Newswire

Additionally, he is a regular speaker at safety conferences and host webinars on risk management topics. Over the past 15 years, Long has won numerous risk management awards including, but not limited to: #1 Insurance & Risk Management graduate at The University of Mississippi and three Top Consultant awards. He holds a number of industry designations including the Construction Risk Insurance Specialist (CRIS) and also the Associate in Risk Management (ARM).

About EPIC:

EPIC is a unique and innovative retail property and casualty and employee benefits insurance brokerage and consulting firm. EPIC has created a values-based, client-focused culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence.

EPIC team members have consistently recognized their company as a “Best Place to Work” in multiple regions and as a “Best Place to Work in the Insurance Industry” nationally.

EPIC now has more than 1,400 team members operating from 50 offices across the U.S., providing Property and Casualty, Employee Benefits, Specialty Programs and Private Client solutions to more than 20,000 clients.

With run rate revenues greater than \$400 million, EPIC ranks among the top 20 retail insurance brokers in the U.S. Backed by Oak Hill Capital Partners, the company continues to expand organically and through strategic acquisitions across the country.

For additional information, please visit: <https://www.epicbrokers.com/>.