

IDS Realigns Sales Territories to Allow for More Specialized Focus on Mortgage Doc Prep Clients and Prospects

SALT LAKE CITY, Utah, March 18, 2014 (SEND2PRESS NEWSWIRE) – [Mortgage document preparation](#) vendor International Document Services, Inc. (IDS) announced it has realigned its sales territories to provide more specialized and focused service to clients and prospects.

The sales representatives by region are as follows:

- * Matthew Mackey will cover the Northeast region from Maine down to Virginia, West Virginia and Ohio;
- * Molly Terry will cover the Southeast region, in addition to Nebraska, Kansas and Oklahoma;
- * Mark Mackey will cover the Midwest region from the Dakotas to Michigan down to Missouri, as well as Kentucky and Arkansas; and
- * Daniel Miller will cover the Western region from Washington to California and the Rockies.

(NOTE: Those in Texas should contact the IDS home office in Utah at sales@idsdoc.com or 800.554.1872, ext. 5.)

“With the addition of Daniel Miller to the sales team, the time seemed right to realign our sales territories so that our sales reps could continue to deliver the one-on-one service clients expect from IDS and extend that service to our prospects,” IDS Executive Vice President Mark Mackey explained. “Furthermore, multi-state compliance is a critical component of the value proposition IDS provides. This new alignment will allow our sales reps and service teams to better manage the state-level compliance information relevant to their territories and provide clients and prospects with the most up-to-date compliance information.”

The full sales territory map and contact information for the sales representatives can be found on the [IDS contact page](#).

About IDS, Inc.:

IDS, founded in 1986 in Salt Lake City, Utah, is a nationwide provider of mortgage documents and compliance. IDS services include closing documents, initial disclosures and fulfillment. The IDS flagship doc prep solution, [idsDoc](#), is recognized in the industry for its ability to be customized to meet specific lender needs. The system is backed with compliance and document guarantees. IDS succeeds with unsurpassed customer service, sophisticated technology, and a diligent compliance team. Lenders looking to get more out of doc prep can visit the IDS website at <http://www.idsdoc.com/> or call 800-554-1872.

News issued by: International Document Services, Inc.



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