

IDS Selects Sales Veteran Daniel Miller as Vice President of Business Development

SALT LAKE CITY, Utah, Jan. 17, 2014 (SEND2PRESS NEWSWIRE) – Mortgage document preparation vendor International Document Services, Inc. (IDS) has hired Daniel Miller as vice president of business development. With nearly 20 years' experience in sales, Miller will be responsible for overseeing IDS's various partner integrations and new customer implementations, in addition to managing and growing IDS's Western sales region.

"The tremendous growth IDS has experienced in the past few years has created a need for someone internally with the right mix of sales and project management experience to oversee our customer and partner relationships," said IDS Executive Vice President Mark Mackey. "Daniel Miller's rich background in both of these areas will be a tremendous asset to IDS as we seek to further our growth in 2014 and beyond."

Prior to IDS, Miller served as executive vice president of sales and business development at San Francisco-based @Home Valuation Management Solutions. While there, he was responsible for rebranding the company and developing a strategic partnership plan for loan origination system and lender portal integrations, as well as all new revenue generation for the company through the hiring, training and management of a nationwide team of account executives.

Miller also has a deep background in mortgage document preparation, having spent seven years in a variety of sales and project management positions, including vice president of business development, at Idaho Falls-based document preparation provider DocuTech.

In addition to graduating with a Bachelor of Arts degree in political science from Idaho State University, Miller also received his Project Management Professional (PMP) certification from the Project Management Institute in 2005. An avid triathlete, he currently resides in Saratoga Springs, Utah, with his wife and four children. An avid triathlete,

About IDS, Inc.:

IDS, founded in 1986 in Salt Lake City, Utah, is a nationwide provider of mortgage documents and compliance. IDS services include closing documents, initial disclosures and fulfillment. The IDS flagship doc prep solution, idsDoc, is recognized in the industry for its ability to be customized to meet specific lender needs. IDS backs the system with unsurpassed customer service, cutting-edge technology, compliance and document guarantees, and a solid compliance team. Lenders looking to move forward when it comes to doc prep can visit the IDS website at <http://www.idsdoc.com/> or call 800.554.1872.

* PHOTO 300dpi for media:

https://www.send2press.com/wire/images/14-0117-daniel-miller_300dpi.jpg .

* Photo Caption: Daniel Miller.

News issued by: International Document Services Inc.



Original Image: https://www.send2press.com/wire/images/14-0117-daniel-miller_400x300.jpg

#

Original Story ID: 2014-01-0117-002 (9195) :: IDS-Selects-Sales-Veteran-Daniel-Miller-as-Vice-President-of-Business-Development_2014-01-0117-002

Original Keywords: Daniel Miller, Mortgage document preparation, International Document Services, Inc., mortgage documents and compliance. IDS services include closing documents, initial disclosures and fulfillment, Utah business news, Mark Mackey International Document Services Inc. Salt Lake City Utah SALT LAKE CITY, Utah

Alternate Headline: Daniel Miller named VP Business Development at mortgage document preparation vendor International Document Services, Inc.

NEWS ARCHIVE NOTE: this archival news content, issued by the news source via Send2Press Newswire, was originally located in the Send2Press® 2004-2015 2.0 news platform and has been permanently converted/moved (and redirected) into our 3.0 platform. Also note the story "reads" counter (bottom of page) does not include any data prior to Oct. 30, 2016. This press release was originally published/issued: Fri, 17 Jan 2014 16:44:33 +0000

Original Shortcode for Story: <http://i.send2press.com/niFED>