

Iowa-Based Lattice Communications Sells Assets and Three Services Divisions

FAIRFAX, Iowa, Aug. 6, 2015 (SEND2PRESS NEWSWIRE) – Lattice Communications, the nation’s largest stocking dealer of new and refurbished telecommunications shelters, cabinets, generators, and towers, sold its assets and its three services divisions – towers, fiber optics, and telecom construction – for an undisclosed amount on July 8, 2015.

With more than 20 locations across the country, Lattice Communications provided products and services to mid-market, top-tier telecom companies for 11 years. In 2012, after staff numbers doubled and revenues tripled in a short period of time, Lattice Communications completed an expansion project to support future development.

The company was consistently recognized for its impressive growth, with top-line revenues nearing \$20 million. In 2013, Lattice Communications was named by the Corridor Business Journal as the No. 1 Fastest-Growing Company in eastern Iowa, with 325 percent revenue growth from 2010 to 2012. The company was also recognized in 2012 by the Corridor Business Journal as eastern Iowa’s No. 5 Fastest-Growing Company, with 180 percent revenue growth from 2009 to 2011. Bruce Leventhal, CEO and president of Lattice Communications, was also recognized as one of eastern Iowa’s top entrepreneurs.

As an entrepreneurial company, Lattice Communications’ progression came as a result of listening to customers’ needs, and providing solutions to address increasing bandwidth requirements in the telecommunications industry, along with improving reliability and security.

Lattice Communications was most recently recognized in October 2014 as a successful homegrown business in the Cedar Rapids, Iowa, metropolitan area by the Cedar Rapids Metro Economic Alliance.

“Growing Lattice Communications from a handful of employees to a staff of more than 70, along with tremendous year-over-year revenue increases, was a rewarding experiencing for everyone involved,” says Bruce Leventhal, CEO and president of Lattice Communications. Leventhal looks forward to new challenges as he consults with private equity firms and start-up to mid-market enterprises, improving their business development processes and strategies to fully monetize products and services.

About Lattice Communications:

Lattice Communications provides infrastructure to Tier One telecom companies that enables cellular, data, internet, and cable services to be delivered to commercial, utility, industrial, and residential customers. The three services divisions – towers, fiber optics, and telecom construction – are uncompromised in providing the nation’s best in services solutions to its

clients. Lattice Communications is the largest stocking dealer of new and refurbished telecommunications shelters, cabinets, generators, and towers nationally.

Lattice Communications, 98 West Cemetery Road, Fairfax, IA 52228.

MEDIA CONTACT:

Bruce Leventhal

319-270-5567

bruce@coredevelopgroup.com

For more information on Mr. Leventhal, visit:

<https://www.linkedin.com/in/bruceleventhal>

* PHOTO for media: Send2Press.com/wire/images/15-0806-Bruce-Leventhal-300dpi.jpg

* Photo Caption: Bruce Leventhal, CEO and president of Lattice Communications.

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