

Journey Sales Announces Sponsorship of 2015 LIMRA Annual Conference

PHILADELPHIA, Pa., Oct. 22, 2015 (SEND2PRESS NEWSWIRE) – Journey Sales, a leading provider of innovative customer engagement solutions for advisors and sales professionals, is pleased to announce that they will be a sponsor of the 2015 LIMRA Annual Conference, to be held October 25-27, 2015 at the Sheraton Boston Hotel, Boston, Mass.

Journey Sales' flagship product, Smart Rooms, has enjoyed successful adoption in the insurance industry, demonstrating that carriers, advisors, and customers are ready to embrace a digital engagement model to increase performance across distribution channels. Advisor Engagement Smart Rooms are changing the way in which insurance companies and distributors are digitally engaging and are the first advisor and client engagement platform built natively into Salesforce®.

Wholesalers strive to improve how they connect with advisors as they often spend a disproportionate amount of time and effort being reactive versus being proactive. The cloud-based Smart Rooms solution brings a new approach for wholesalers to manage and engage their brokerage, institutional, and captive advisor groups for more effective recruiting, on-boarding, product education, and support. With Smart Rooms for Advisor Engagement, wholesalers can expand their reach, improve advisor productivity, and close more business by establishing powerful digital connections with their producers.

LIMRA, a worldwide research, learning and development organization, is the trusted source of industry knowledge for over 850 financial services firms. LIMRA provides its members with the latest insight and analysis on retirement, insurance and distribution, helping them develop effective business strategies that positively impact the bottom line.

"The LIMRA Annual Conference is consistently an important and exciting event for insurance executives to gather and engage on the direction of the industry," said Ann Davis, Vice President of Sales at Journey Sales. "We are excited to be a sponsor of the 2015 conference and to introduce the industry to a new and innovative way of digitally connecting with advisors and clients, helping to sell more insurance more effectively."

Smart Rooms are easy to deploy and use, Salesforce1 Mobile certified, and are available for download in the Salesforce AppExchange®. Come see us at the 2015 LIMRA Annual Conference. More information can be found about the conference here: <http://www.limra.com/annual/>.

About Journey Sales:

Founded in 2014, Journey Sales is a provider of cloud-based solutions dedicated to improving the sales process through better alignment with buyers' needs. Journey Sales' flagship solution, Smart Rooms, helps busy sales professionals close more deals more predictably by enhancing customer

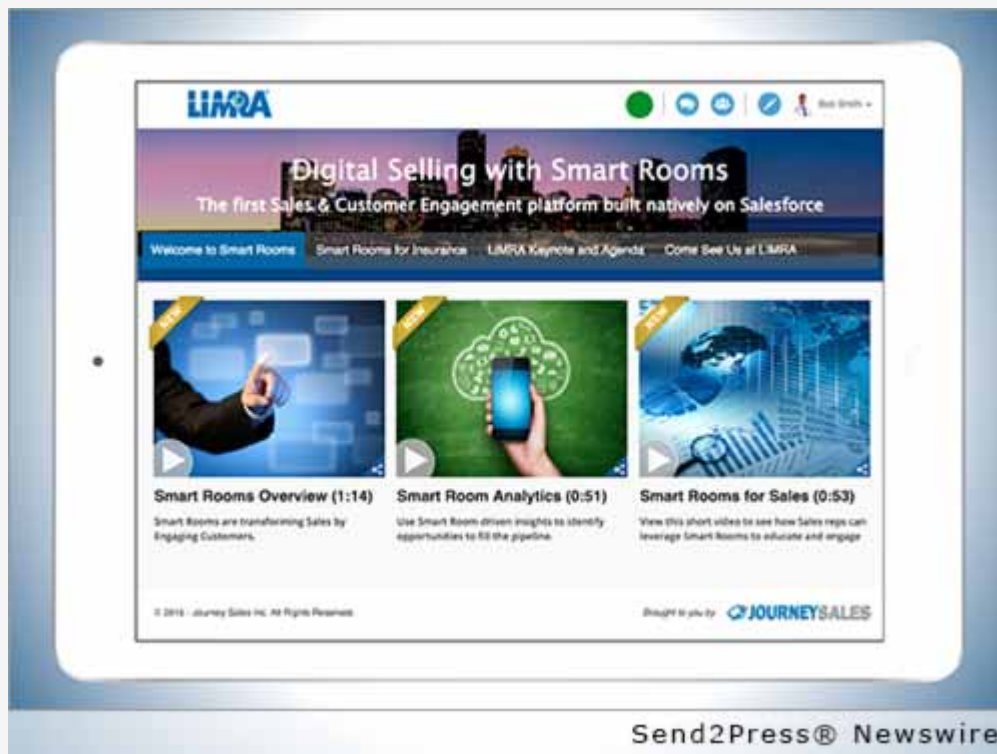
engagement throughout the sales process and the entire customer lifecycle. Smart Rooms are native to Salesforce® and are used by customers in various industries including high technology, insurance, and consulting.

For more information visit <http://journeysales.com/> or follow us at <https://www.linkedin.com/company/journey-sales>, and view our video about Advisor Engagement here: <http://journeysales.com/resources.html#prettyPhoto/17/>.

* IMAGE for media: Send2Press.com/wire/images/15-1022-limra-smartroom-300dpi.jpg

Twitter: @JourneySales #SmartRooms #AdvisorEngagement #ClientEngagement @LIMRA #LIMRA2015

News issued by: Journey Sales



Original Image:

<https://www.send2press.com/wire/images/15-1022-limra-smartroom-500x375.jpg>

#

Original Story ID: 2015-1022-02 (10612) :: journey-sales-announces-sponsorship-of-2015-limra-annual-conference-2015-1022-02

Original Keywords: Salesforce1 Mobile certified, LIMRA Annual Conference, insurance industry Journey Sales Philadelphia Pennsylvania PHILADELPHIA, Pa.

Alternate Headline: Journey Sales Announces Sponsorship of 2015 LIMRA Annual Conference in Boston

NEWS ARCHIVE NOTE: this archival news content, issued by the news source via Send2Press Newswire, was originally located in the Send2Press® 2004-2015 2.0 news platform and has

been permanently converted/moved (and redirected) into our 3.0 platform. Also note the story "reads" counter (bottom of page) does not include any data prior to Oct. 30, 2016. This press release was originally published/issued: Thu, 22 Oct 2015 14:25:53 +0000

Original Shortcode for Story: <https://i.send2press.com/oqY3f>