

LeaseAccelerator to Host Webinar on Spend Management for Equipment Leases

GREAT FALLS, Va., Jan. 19, 2016 (SEND2PRESS NEWSWIRE) – LeaseAccelerator, the leader in Equipment Lease Management Software, announced today that it will host a webinar on Spend Management for Equipment Leases. Drawing upon case studies from Fortune 500 companies, LeaseAccelerator will outline how savings of 6-8 percent can be achieved on leases in categories ranging from transportation and material handling to IT and office equipment.

The webinar is designed for procurement leaders developing their 2016 spend reduction plans and those seeking to re-engineer their equipment lease procurement process in advance of the new lease accounting standards (FASB ASC 842 and IFRS 16).

What: Spend Management for Equipment Leases – Five Best Practices.

Key Topics will include:

- Managing Equipment Leasing as a Spend Category.
- Unbundling Finance from Equipment Negotiations.
- Minimizing Evergreen and End-of-Term Fees.
- Quantifying and Tracking the Savings.
- Evaluating the Business Case.

How: Educational webinar with audience Q&A.

Who: Bob Solomon, CEO of Software Platform Consulting and Michael Keeler, CEO of LeaseAccelerator.

When: Thursday, January 21, 2016 at 1 p.m. Eastern (10 a.m. Pacific).

Where: Sign up for the webinar here:

<http://elm.leaseaccelerator.com/procurementwebinar.html>.

About LeaseAccelerator:

LeaseAccelerator offers the market-leading SaaS solution for Equipment Lease Management (ELM), delivering hard cost savings, compliance, and best practices to large, international lessees. LeaseAccelerator is the only solution that covers the entire enterprise equipment leasing lifecycle, including: Equipment Lease Sourcing, saving 6-8 percent by driving down capital costs; Portfolio and Performance Management, saving 8-12 percent by improving end-of-term return performance; and Lease Accounting, enabling compliance with current and new FASB, IFRS, and SOX standards. Learn more at <http://www.leaseaccelerator.com/>.

Through LeaseAccelerator's Equipment Lease Sourcing marketplace, customers can access The Global Lessor Network (GLN), a community of more than 500 lessors around the world who compete to win our customers' business. Using the GLN, global companies with a need for in-country leasing expertise and financing can identify and transact with local lessors. LeaseAccelerator

supports transactions in 50 countries, spanning a wide variety of asset types and deal sizes. Lessors are encouraged to register at <http://www.lessornetwork.com/>.

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