

Long-Term Care Insurance Industry Leader Prepares to Serve Groundswell of New Clients as Claim Benefit Payments Quadruple

KIRKLAND, Wash., Aug. 19, 2013 (SEND2PRESS NEWSWIRE) – When today's 50 to 60-somethings turn 70 to 80-something, tens of billions of dollars per year will be paid to holders of long-term care insurance policies and related financial instruments. Will you be among them? Today LTC Financial Partners, LLC (LTCFP), offers a five-fold path for participation.

"With more than 77 million aging baby boomers soon to need long-term care, insurance benefit payments are going to mushroom," says Denise Gott, LTCFP's National Sales Manager. "According to the American Association for Long-Term Care Insurance, more than \$34 billion a year will be paid out by insurers by 2032, up from \$6.6 billion in 2012." That's more than a four-fold increase, she points out. "It's validation of the wisdom of those who got LTC protection when they were young and healthy enough to qualify."

The growing visibility of those receiving benefits is fueling a resurgence in long-term care planning, she observes. "Already we're seeing many younger people – mostly 50 to 60-somethings but some in their 40's – come to us because they want the same benefits their elders are getting."

Depending on individual circumstances, Gott's organization recommends one or a combination of five protection options:

- * Long-term care insurance,
- * Annuities,
- * Life insurance policies with LTC riders,
- * Reverse mortgages, and
- * Critical illness insurance.

LTC insurance continues to be the most popular option in spite of industry consolidation and recent rate increases. "Care is simply costing more," says Gott, "and people are living longer and need care for longer periods. This puts the rate increases in perspective and only heightens the importance of planning for care one way or another."

Beyond the coming tens of billions in LTC insurance claims payments, tens of billions more will go to those who protect themselves through the other four instruments, Gott says.

Information on LTC insurance and the other options is available from the following LTCFP specialists:

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About LTC Financial Partners, LLC:

Serving employee groups and associations as well as individuals, LTCFP – <http://www.ltcfp.com/> – is one of America's largest and most experienced long-term care insurance agencies. The company is a co-founder and sponsor of the "3 in 4 Need More" campaign, which seeks to alert Americans to the long-term healthcare crisis, and to multiply the number protected by long-term care planning.

* Photo Caption: LTCFP National Sales Manager Denise Gott.

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