

MCT Hires Industry Veteran Rhiannon Bolen as Regional Sales Manager to Satisfy Increasing Demand for its Product and Service Offerings

SAN DIEGO, Calif., Nov. 16, 2018 (SEND2PRESS NEWSWIRE) – Mortgage Capital Trading, Inc. (MCT), a leading mortgage hedge advisory and secondary marketing software firm, announced that Rhiannon Bolen has joined the company's sales team as one of its Regional Sales Managers and will be responsible for overseeing the Southern territory.



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“We are pleased to have Rhiannon join our growing sales team, who has a diverse background dedicated to the mortgage industry with a focus on sales expansion,” said Curtis Richins, president at MCT. “As a company, MCT has added a number of new innovative capital markets focused services and technology that has created increasing marketplace demand and thus opened up new revenue opportunities for us that require experienced salespeople like Rhiannon to help manage.”

Rhiannon comes to MCT most recently from Lenders One where she held the

position of Regional AVP for the Western Region, working with mortgage lenders of all types to arrive at various solutions that help reduce business costs and stay ahead of industry trends pertaining to processes and technology.

Prior to Lenders One, Rhiannon was the Regional Vice President of South Region Field Sales for Arch Mortgage Insurance. At Arch, she helped hire and train a team of Account Managers and was responsible for creating sales strategies and managing and developing various territories which led to over achievement of sales production goals. Before Arch, Rhiannon spent much of her career in the credit risk space working in regional and national outside sales roles in the mortgage insurance industry.

“I am excited to join MCT, which has become a clear industry leader in hedge advisory services and secondary marketing software,” stated Bolen. “MCT is known as a forward-thinking organization that has a sterling reputation among its lender clients, partners, and the investor community. The company is comprised of an extraordinary group of highly dedicated, passionate secondary marketing professionals that are constantly innovating and providing next-level client service. In any role that I’ve been in, my goal has always been to help my clients be more successful. Given MCT’s position in the market amongst our competition, our ability to innovate and our un-wavering focus on dedicated client support, I really see this as an opportunity to help my clients leverage our offerings to better improve their capital markets strategies.”

Rhiannon has been off to the races in her new role starting with the MBA’s Annual Conference & Expo held in Washington, D.C. in October 2018. More details on Rhiannon’s role, territory, and contact information can be found on the MCT website: <https://mct-trading.com/contact/>

About MCT:

Founded in 2001, Mortgage Capital Trading, Inc. (MCT) has grown from a boutique [mortgage pipeline hedging](#) firm into the industry’s leading provider of fully-integrated [capital markets services](#) and technology. MCT offers an array of best-in-class services and software covering mortgage pipeline hedging, best execution loan sales, [outsourced lock desk](#) solutions, [MSR portfolio valuations](#), business intelligence analytics, mark to market services, and an award-winning comprehensive capital markets software platform called MCTlive! MCT supports independent mortgage bankers, depositories, credit unions, warehouse lenders, and correspondent investors of all sizes.

Headquartered in San Diego, California, MCT also has offices in Philadelphia, Santa Rosa, Los Angeles and Dallas. MCT is well known for its team of capital markets experts and senior traders who continue to provide the boutique-style hands-on engagement clients love. For more information, visit <https://mct-trading.com/> or call (619) 543-5111.

Twitter: @mcttrading #RhiannonBolen #MCT #SecondaryMarketing

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