

MCT's COO Phil Rasori to Speak at Eastern Secondary Market Conference

SAN DIEGO, Calif., Feb. 5, 2014 (SEND2PRESS NEWSWIRE) – MCT Trading, Inc. (MCT), a recognized leader in mortgage pipeline hedging and risk management services, today announced that its COO, [Phil Rasori](#), is scheduled to present at the [11th Annual Eastern Secondary Market Conference](#).

The session is being held by the Mortgage Bankers Association of Florida at the Grand Hyatt in Orlando, Florida on Thursday, February 6 from 2:30 p.m. to 3:30 p.m.

Mr. Rasori will speak on the secondary marketing topic of selling servicing-released versus selling servicing-retained. The session will help lending organizations fully understand the value proposition of these two distinct loan sale strategies.

In today's highly fluid secondary market, independent mortgage bankers have begun to consider selling loans to the Government Sponsored Enterprises (GSEs) while retaining mortgage servicing rights (MSRs). This presentation explores these strategies in depth, providing attendees with a solid understanding of the details and the consideration of retaining MSRs versus selling servicing-released.

Key topics covered in the presentation include:

- * Release versus Retain Analysis Basics;
- * MSR Decisioning;
- * Retained versus Released;
- * Best Execution Analysis;
- * Discount Rate: Cash Now versus Cash Later;
- * Loan Amount Effects;
- * Hedging Considerations.

Mr. Rasori is a recognized thought leader in capital markets operations in the mortgage banking industry. His areas of expertise include complex financial modeling, computational dynamics, and linear programming for operational optimization.

About MCT Trading:

MCT Trading is a risk management and advisory services company providing independent analysis, training, hedging strategy and loan sale execution support to clients engaged in the secondary mortgage market. Founded in San Diego, California in May 2001, the company has expanded to include field sales and support offices in Philadelphia, Dallas, Charlotte and San Francisco. MCT is recognized as a leading provider of mortgage pipeline hedging service and currently supports more than 100 clients on the HALO (Hedging And Loan sales Optimization) Program. MCT also offers a central lock desk service to mortgage bankers that effectively outsources the lock desk function called LockCentral.

For more information, please visit <http://www.mct-trading.com/> or call (619) 543-5111.

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* PHOTO 300dpi for media:

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* Photo Caption: MCT COO Phil Rasori. Credit: MCT Trading.

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