

MCT's CMO Ian Miller Designated a 2019 'Top 40 Most Influential Mortgage Professionals Under 40' by NMP Magazine

SAN DIEGO, Calif., March 15, 2019 (SEND2PRESS NEWSWIRE) – Mortgage Capital Trading, Inc. (MCT) a leading mortgage hedge advisory and secondary marketing software firm, announced that its Chief Marketing Officer, Ian Miller, was recognized by National Mortgage Professional Magazine's (NMP) for his industry accomplishments, landing him on the 2019 'Top 40 Most Influential Mortgage Professionals Under 40' list.



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The list is comprised of mortgage professionals that are under the age of 40, as voted by their peers, who are accomplished individuals that carry the torch of professionalism, perseverance, leadership, excellence, and more – in their respective fields within the fast-moving mortgage industry. As with each year, NMP received many nominations, naming 40 official winners and identifying another 40 to watch that are mortgage professionals shaping the industry.

Since officially joining MCT, Ian has generated high-impact marketing results, playing a lead role in creating ongoing awareness about the company, its services, and its technology solutions. During a time of explosive growth and organizational transformation, he helped MCT re-define its messaging and positioning, significantly strengthen the brand, unify sales and marketing, and execute strategic marketing initiatives producing stellar results.

“With so many people doing incredible things in the mortgage space during this time of rapid technological transition, I am flattered to be named to this list of young industry leaders making a difference,” stated Miller. “I’m very grateful for the support of my dedicated marketing staff, my fellow executives, our excellent sales team, MCT’s outstanding group of traders, and to NMP magazine for recognizing my efforts.”

Throughout 2018, Ian was instrumental in the go-to-market launches for multiple technology solutions, including [Bid Auction Manager \(BAM\) whole loan trading platform](#), MSRLive! mortgage servicing rights software, MCTLive! Rapid Commit, White-Label Rate Sheet Services, and Tri-Party Agreement automation for bid tape assignment-of-trade (AOT) transactions.

Since founding MCT’s in-house marketing department in 2017, Ian has made it his mission to increase industry knowledge about the secondary market through educational articles, whitepapers, and events. Some recent favorites include [“What Caused the Lender Profit Margin Compression?”](#) by

Bill Berliner, [“New Bid Tape AOT Executions Explained”](#) with Phil Rasori, and the [“Late Lunch with Rob Chrisman”](#) live video stream. With a packed calendar of educational material and technology innovation ahead, [join the email list](#) for the latest from the MCT Newsroom.

Ian regularly attends Mortgage Bankers Association (MBA) trade shows, state-based MBA conferences and regional mortgage events, and is key to executing MCT’s well-attended annual user conference, MCT Exchange.

A complete list of the 2019 winners is displayed in the January issue of the publication. [A digital version of the article](#) can also be found on NMP’s website.

About MCT:

Founded in 2001, Mortgage Capital Trading, Inc. (MCT) has grown from a boutique [mortgage pipeline hedging](#) firm into the industry’s leading provider of fully-integrated [capital markets services](#) and technology. MCT offers an array of best-in-class services and software covering mortgage pipeline hedging, best execution loan sales, [outsourced lock desk](#) solutions, [MSR portfolio valuations](#), business intelligence analytics, mark to market services, rate sheet generation services, and an award-winning comprehensive capital markets software platform called MCTLive! MCT supports independent mortgage bankers, depositories, credit unions, warehouse lenders, and correspondent investors of all sizes. Headquartered in San Diego, California, MCT also has offices in Philadelphia, Santa Rosa, Los Angeles and Dallas. MCT is well known for its team of decorated capital markets experts and senior

traders who continue to provide the boutique-style hands-on engagements clients love. For more information, visit <https://mct-trading.com/> or call (619) 543-5111.

About NMP:

National Mortgage Professional Magazine (NMP) has become “The Source for Top Originators” – that connects the mortgage professional community under various media formats. Our exceptional team of industry-seasoned monthly contributors combined with our knowledgeable editorial staff, all with meaningful expertise in their respectful disciplines, provide the most up-to-date news, insight and advice for today’s mortgage professional. We are committed to ensuring that today’s industry is equipped with the most comprehensive understanding of mortgage news available through our many resources, including, but not limited to, articles in the print edition of National Mortgage Professional Magazine and 38 state-specific e-editions, the NMP Daily and NMP Ticker email newsletters, the exclusive daily news stories and postings on our website <https://nationalmortgageprofessional.com>, and our regular series.

The publication also owns and operates the Mortgage News Network (MNN), a video news source that provides mortgage firms with a resource for news and information as well as a platform for telling their story and sharing their views directly, and in person. <https://mortgagenetwork.com/>.

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