

Mid America C00 Kara Lamphere Honored as 'Tech All-Star' by Mortgage Bankers Association

ADDISON, Texas, March 26, 2019 (SEND2PRESS NEWSWIRE) – Mid America Mortgage, Inc. (Mid America) announced today that Mid America Chief Operating Officer Kara Lamphere was one of four mortgage technology innovators honored by the Mortgage Bankers Association (MBA) as a 2019 MBA Insights Tech All-Star. The award, now in its 18th year, recognizes “industry leaders who have made outstanding contributions in mortgage technology.” Lamphere was recognized during a ceremony on Monday, March 25 during the MBA’s Technology Solutions Conference & Expo 2019 at the Hyatt Regency in Dallas.



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**PHOTO Caption: Mid America Mortgage C00 Kara Lamphere on stage with the 2019 MBA Insights Tech-All Star winners at the MBA’s Technology Solutions Conference & Expo 2019 in Dallas: (l to r) 2019 MBA Chairman Christopher George, CMG Chief Marketing Officer Paul Akinmade, LBA Ware Founder and CEO Lori Brewer, Lamphere, Factom C00 Laurie Pyle, MBA Insights Editor Mike Sorohan.*

“When Mid America brought me on board to help lead its eMortgage conversion, our goal was simply to engineer a digital process which would deliver the

kind of cost and efficiency savings we knew would be key to achieving market longevity,” Lamphere said. “Being recognized by my peers and the industry for these efforts is truly an unexpected honor, and I especially want to thank my fantastic team and Mid America’s CEO Jeff Bode, without whom this honor would not be possible.”

Lamphere was recognized for leading Mid America’s recent debut of its consumer-direct digital mortgage application and eClosing platform Click n’ Close. By eliminating 85 percent of homebuyers’ paperwork, Click n’ Close delivers a loan decision within one business day, condenses application-to-closing time to two weeks and cuts closing time to just 15 minutes. As the architect of Mid America’s eMortgage transition in 2016, Lamphere’s knowledge of the digital mortgage landscape was integral to the platform’s development and launch.

Thanks to the digital mortgage process Lamphere has helped put into place, Mid America has experienced at least 25 percent or more in cost savings on a per loan basis and currently accounts for roughly 85 percent of Fannie Mae’s total eNote purchases. In 2018, Mid America executed 65.8 percent of its total retail production and 57.8 percent of its combined retail and wholesale production using eClose.

“There was no question in my mind that Kara was the person to lead our digital mortgage strategy, and what she has been able to achieve is truly remarkable,” Bode said. “As the true eMortgage draws closer to becoming an industry-wide reality, Kara wields the kind of expertise that places her and Mid America at the forefront of the mortgage industry’s digital revolution, and we are proud to call this ‘Tech All-Star’ one of our own.”

About Mid America Mortgage, Inc.:

Mid America Mortgage, Inc., Addison, Texas, is a multi-state, full-service mortgage lender serving consumers and mortgage originators through its retail, wholesale and correspondent channels. We offer a wide range of residential home loan programs to meet the needs of most home buyers and homeowners and are also the nation’s leading provider of Section 184 home loans for Native Americans. Learn more at <https://www.midamericamortgage.com/>.

In operation since 1940, Mid America has thrived by retaining its entrepreneurial spirit and leading the market in innovation, including its adoption of eClosings eNotes. Click n’ Close is Mid America’s ultra-secure, digital mortgage approval and closing process that gets home buyers from application to closing within two weeks. With just a few clicks at closing, Click n’ Close puts keys in the home buyer’s hand in 15 minutes or less. Apply online at <https://clicknclose.com>.

Mid America is looking for tech-savvy, service-oriented mortgage professionals to join its growing team. We are dedicated to providing our employees with industry-leading tools and technology to deliver a great package of competitive pricing, programs and knowledgeable service. Want to

join our team? Visit <http://www.midamericamortgage.com/careers/>.

Twitter: @midamericamtge, @Click_n_Close