

Mortgage Collaborative Announces Addition of First Community Mortgage to Preferred Partner Network

SAN DIEGO, Calif., Sept. 18, 2017 (SEND2PRESS NEWSWIRE) – The Mortgage Collaborative (TMC), the nation's only independent mortgage cooperative, announced a new preferred partnership with national correspondent investor and mortgage loan servicer, [First Community Mortgage](#) (FCM). The new relationship with FCM adds another best-in-class national correspondent investor to their preferred partner network.



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“It is a pleasure to welcome First Community Mortgage to The Mortgage Collaborative as a preferred partner at the same time they are celebrating their 15th year of outstanding service,” said Rich Swerbinsky, executive vice president of national sales & strategic alliances for The Mortgage Collaborative. “Their reputation for professionalism and performance in the services they provide makes them an important and welcome addition to our exclusive preferred partner network.”

“Teamwork is at the heart of everything FCM Correspondent does, and that extends to the relationships we have with our partners,” said Joe Griffin,

correspondent lending sales manager for First Community Mortgage. “We appreciate the value our partners add to our business, and we work very hard to reciprocate by actively building and enhancing those relationships. Our Human Mortgage approach aligns perfectly with the value proposition The Mortgage Collaborative members have come to expect and receive. We are looking forward to growing the business of their members.”

FCM Correspondent offers both Delegated and Non-Delegated underwriting options for Conventional, FHA, VA and USDA products via Best Efforts and Mandatory delivery platforms.

“In a very short time, The Mortgage Collaborative has brought together an outstanding network of lenders and partner companies. It is an honor to join that community and we are committed to helping build on their already excellent reputation,” Griffin said. “It is important to understand that, while FCM is who we are, Human Mortgage is how we operate. Human Mortgage is the culture and way of doing business that our partners enjoy and appreciate. The FCM team works hard to provide the operational speed, pricing consistency and unparalleled underwriting support our partners seek and deserve. We recognize that there are human beings at the end of every loan transaction, so we leverage our greatest asset – our own human beings – to support those partners throughout the process. This ensures that both the consumer and our clients receive maximum benefit, and that we become the investor of choice.”

The Mortgage Collaborative network is more than 115 lenders strong, with an aggregate annual origination volume of over \$190 billion. The network caters to lenders of all sizes, with a strong mix of independent mortgage brokers, community banks and depositories.

About The Mortgage Collaborative:

Based in San Diego, The Mortgage Collaborative was founded in 2013 to empower mortgage lenders across the country with better financial execution, reduced costs, enhanced expertise, improved compliance, and to help its members access the dynamic and changing consumer base in America. The association is managed by its founding members: John Robbins, CMB; David Kittle, CMB; Gary Acosta, CEO of the National Association of Hispanic Real Estate Professionals (NAHREP); and Jim Park, former chair of the Asian Real Estate Association of America (AREAA). Robbins and Kittle are former chairmen of the Mortgage Bankers Association of America (MBA).

For more information, visit: <http://www.mortgagecollaborative.com/>.

About First Community Mortgage:

Founded in 2002, First Community Mortgage is a wholly-owned subsidiary of First Community Bank of Tennessee with operations centers in Murfreesboro, Columbus, and Kansas City. First Community Mortgage is a FNMA, FHLMC and GNMA seller/servicer and offers mortgage solutions to consumers and financial institutions. With mortgage volume of \$2.1 billion in 2016, First Community Mortgage was ranked the #1 lender for new construction homes for the past 5 years as published by Metrostudy and #6 for 2014 in the Nashville Business Journal’s Book of Lists.

For more information, visit <http://www.fcmpartners.com/> or <http://fcmkc.com/corr/>.