

# Regent Education Reports Record Growth in 2013, Extensive Expansion Plans in 2014

FREDERICK, Md., Jan. 30, 2014 (SEND2PRESS NEWSWIRE) – Regent Education, the leading provider of financial aid and enrollment management software solutions, is pleased to announce its third consecutive year of triple digit growth. In 2013, growth was fueled by sales of the company's flagship product, Regent 8, to multiple new clients across all segments of higher education. Regent 8 is the only solution to support financial aid for non-traditional enrollment models, including competency-based and self-paced programs.

Regent also enjoyed continued strong demand for SNAP, the company's enrollment management software product, expanded its product offerings, and added more than 20 new full-time employees-primarily in its information technology and delivery services divisions.

"The growth we experienced in 2013 was very exciting, and we will continue our focus on resolving complex problems for our customers through advanced automation," says Randy Jones, CEO of Regent. "We have an in-depth understanding of the many challenges higher education institutions face and have designed our products to meet these challenges. Efficient administration of key services like financial aid and student accounts is more important than ever and critical to an institution's ability to control costs, maintain compliance and support growth."

Regent's 2013 results demonstrate that the company's product offerings appeal to a diverse group of institutions: Regent's new clients in 2013 include one of the largest proprietary institutions in the country, one of the largest and most prestigious technical institutions, one of the largest private non-profit institutions in the country, several smaller non-profit institutions, and a community college system with more than 100,000 students.

"The flexibility of our solutions and our ability to support all enrollment models from standard term to non-term to borrower based has been a key driver in institutions selecting our products," says Shaun Poulton, Regent's CTO. "We are highly committed to providing our customers with software and business solutions that utilize the latest generation technologies, enabling them to operate under the model that best meets their needs and those of their students."

Regent recently announced the release of a fully-automated financial aid verification solution, Regent Review. This product expansion reflects Regent's focus on the identification of administrative challenges that are fraught with regulatory and administrative complexity, and its ability to deliver robust technology solutions that automate entire processes. Verification is a leading cause of compliance audits and findings. By

automating the process, Regent has identified a pain point that is impacting colleges and universities, and is addressing these challenges through automation and advanced technology. Product expansion will continue in 2014 with solutions that will augment and extend the value of Regent 8.

“2014 will be another year of major growth for Regent,” says Jones. “We have put in place a very aggressive hiring plan to ensure we have appropriate resources in place to meet the needs of our existing and future customers.” Regent is uniquely positioned to assist schools with the changing landscape of higher education, and help customers stay ahead of their rapidly changing needs. The addition of new products will further assist schools in addressing the many challenges they face in their need to drive efficiency, compliance and service.”

To learn more about Regent Education please visit:  
<http://www.regenteducation.com/>.

**About Regent:**

Founded in 2006, Regent Education is a leading provider of software solutions that have revolutionized financial aid management and enrollment processes for schools using non-traditional enrollment models. Today, Regent 8, the eighth version of Regent’s financial aid management system is the only solution that provides end-to-end automation for non-term, nonstandard term, and standard academic years. Regent SNAP enables schools to provide estimated awards to prospective students in 15 minutes or less—a process that normally takes days or weeks. Regent Review is the industry’s only fully-automated verification solution.

Regent is a nationally recognized leader in results-driven enrollment optimization and financial aid management solutions—solutions that are web-based, easy-to-use, and interoperate with any existing student information system. Regent offers software-as-a-solution (SaaS) tools that help institutions increase enrollment, improve retention, speed student processing, mitigate compliance risks and deliver bottom-line results.

Website: <http://www.regenteducation.com/>.

VIDEO: [http://youtu.be/\\_cUjD4M6ePA](http://youtu.be/_cUjD4M6ePA) .

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