

Telovations Announces Enhanced Partner Programs – Debuting at Channel Partner Expo in Orlando

TAMPA, Fla., Sept. 13, 2012 (SEND2PRESS NEWSWIRE) – Telovations Inc., a next generation Communications Company, announced today its latest Partner Programs, available to resellers and MSPs. The two new, innovative programs are being introduced at the Channel Partner Expo in Orlando, Fla.

The **Telovations Equipment Resale Program** is designed for both MSPs that currently sell equipment, and Agents or MSPs that do not, but want to add a new source of revenue from the same deals they are currently selling. With the Equipment Resale Program, partners are able to easily order equipment, have it preconfigured and drop shipped to their customers' locations. Cisco certified resellers get Cisco credit for the sale, and resellers that are not manufacturer certified can still participate, since Telovations is taking responsibility for configuration. This is great for Agents to add an equipment revenue stream.

In addition, Telovations is launching an industry leading **Lead Generation Program** for partners. Telovations will work with partners to implement a program to drive sales leads in their territories. The Lead Generation Program is an added service available to Telovations' partners at no additional cost.

To find out more about Telovations Partner Program and the exciting additions announced at Channel Partner Expo in Orlando, visit us at booth 109 at the expo or at www.telovations.com.

About Telovations:

Based in Tampa, Fla., Telovations is a next-generation managed service provider pioneering the delivery of business communications in a Software-as-a-Service model referred to as "Communications-as-a-Service" or CaaS. CaaS from Telovations enables businesses to deploy communications devices and applications on a pay-as-you-go, as-needed basis thus eliminating the need for capital investment and ongoing overhead. Offering the latest communications technology coupled with a Quality of Service guarantee, Telovations provides businesses both flexibility and scalability that they might not otherwise afford. Telovations' services offer a compelling alternative to traditional telecommunication services. For additional information about Telovations' communication and collaboration solutions please visit www.telovations.com or call 1-877-934-6668.

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