

The Mortgage Collaborative Adds Sixteen New Lender Members

SAN DIEGO, Calif., Jan. 5, 2016 (SEND2PRESS NEWSWIRE) – The Mortgage Collaborative, an independent mortgage lending cooperative, today announced the addition of sixteen new lenders to their national network of originating members, announced the Collaborative's EVP of National Sales & Strategic Alliances, Rich Swerbinsky.

"We're very excited about this most recent wave of additions to our lender member network, because they collectively represent a cross-section of small to mid-size lenders across America," said Swerbinsky. "We've added best-in-class independent mortgage bankers, community banks and credit unions – all of whom face challenges to their business model in their attempts to compete with larger lenders. The expertise and collective origination volume these additions bring to our network will help all our lender members operate more strategically and efficiently in 2016 and beyond."

The new member companies are as follows:

1st Security Bank of Washington – Mountlake Terrace, WA
Banc Home Loans – Irvine, CA
BECU – Tukwila, WA
CNB Mortgage – Pittsford, NY
Cornerstone Home Lending – Houston, TX
FM Home Loans – Brooklyn, NY
GVC Mortgage – Pendleton, IN
Jersey Mortgage – Cranford, NJ
LeaderOne Financial Corp. – Kansas City, MO
Mann Mortgage – Kalispell, MT
OVM Financial – Chesapeake, VA
Signature Mortgage – Canton, OH
Stockton Mortgage Company – Frankfort, KY
Success Mortgage Partners – Plymouth, MI
USA Mortgage – St. Louis, MO
Waterstone Mortgage Corp. – Pewaukee, WI.

The addition of these companies increases the aggregate origination volume of The Mortgage Collaborative's lender members to over \$80 billion annually. In the past five months, The Collaborative has added 31 new originating lender members and 26 new preferred partner companies, capping off a year of rapid growth for the cooperative network.

The Mortgage Collaborative also recently announced their Winter Lender Member Conference, which will be held February 21-23, 2016 at the Ritz-Carlton, Dove Mountain in Tucson, Ariz. The conference provides The Collaborative's lender members a unique opportunity to interact with top industry leaders and to attend and participate in compelling educational and peer-to-peer networking sessions. Details on the conference can be found at www.mortgagecollaborative.com.

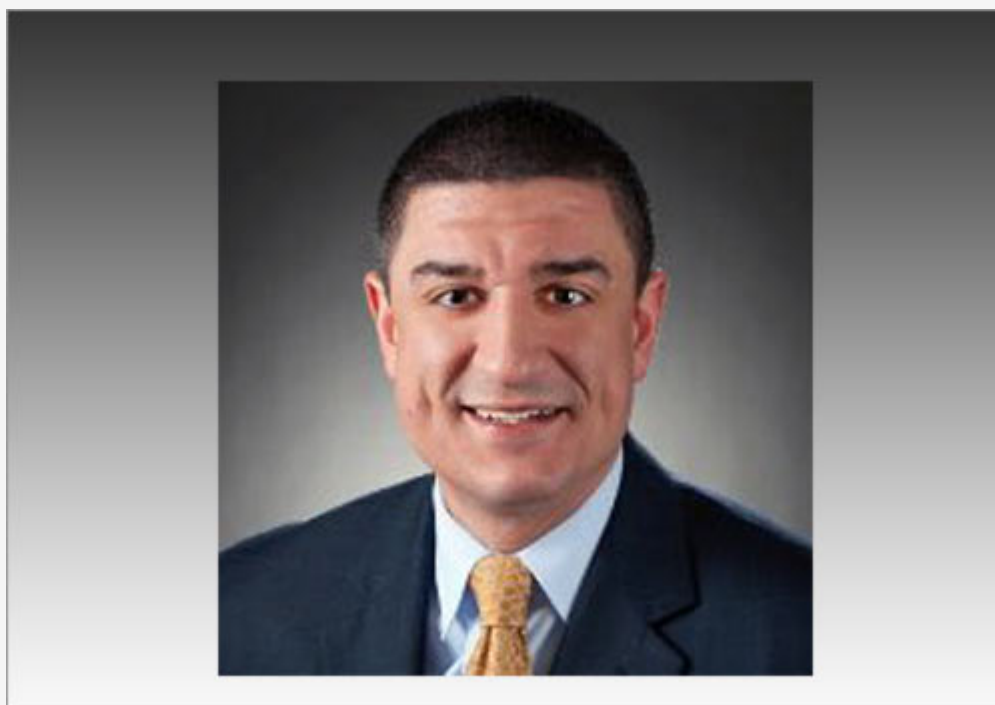
About The Mortgage Collaborative:

Based in San Diego, Calif., The Mortgage Collaborative was founded in 2013 to empower mortgage lenders across the country with better financial execution, reduced costs, enhanced expertise and improved compliance and to help its members access the dynamic and changing consumer base in America. The association is managed by its founding members: John Robbins, CMB; David Kittle, CMB; Gary Acosta, CEO of the National Association of Hispanic Real Estate Professionals (NAHREP); and Jim Park, former chair of the Asian Real Estate Association of America (AREAA). Robbins and Kittle are former chairmen of the Mortgage Bankers Association of America (MBA).

For more information, visit <http://www.mortgagecollaborative.com/>.

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