

Titan Doubles Down on Mortgage Quality Assurance Offerings for Investors, Servicers in 2014

DENVER, Colo., Feb. 3, 2015 (SEND2PRESS NEWSWIRE) – Mortgage services expert Titan Lenders Corp. (Titan) announced that 2014 was one of its most successful years to date for both Titan and its correspondent investment subsidiary Titan Capital Solutions (TCS).

Overall revenue for the company in 2014 was up 71 percent over 2013. Titan Lenders Corp. increased its services client base by 15 percent over the previous year and saw marked growth in several areas, including:

- * Compliance Support – up 278 percent;
- * MERS Audit Services – up 115 percent; and
- * Whole Loan Purchase Review – up 54 percent.

“In 2014, Titan Lenders Corp. experienced a shift in the demand for its services from lender-focused back-office support to quality assurance-related activities for investors and servicers,” said Titan CEO Mary Kladdé. “Despite the poor performance of our retail general fulfillment division, Titan had an extremely successful year as a company, and with our renewed focus on servicers, warehouse lenders and investors, 2015 should prove to be equally as lucrative, if not more.”

For TCS, Titan’s jumbo correspondent investor, the number of approved sellers grew by 60 percent over 2013. In addition, TCS increased the number of loans it purchased by 461 percent over 2013 and the number of locks it issued by 521 percent over the same period. The total value of loans purchased by TCS increased 409 percent, while the total value of locks issued in 2014 increased 485 percent over 2013 totals.

“2014 was a tremendous year of growth for Titan Capital Solutions,” said Titan EVP Ruth Lee. “There is an established appetite in the market for jumbo origination, and as TCS enters 2015, it is with an eye towards expansion beyond jumbo to other products where supply may not meet demand. Titan’s mission in 2015 is building our product base, expanding our quality control channels and offering an outlet for scratch and dent.”

About Titan Lenders Corp.:

Denver-based Titan Lenders Corp. (<http://www.TitanLendersCorp.com/>) was originally founded to meet the mortgage industry’s increasing appetite for a variable cost solution to operational challenges. Today, that mission has expanded to include supporting strategic channel growth for lenders, servicers and investors evolving their businesses in an increasingly complex regulatory environment. As such, Titan’s core offerings have expanded to include MERS audit services, data reconciliation, document custody and whole loan purchase review. Additionally, Titan has also created a correspondent investor subsidiary, Titan Capital Solutions, to purchase jumbo mortgage

loans.

About Titan Capital Solutions:

Titan Capital Solutions (www.titancapitalsolutions.com), a wholly-owned subsidiary of Denver-based Titan Lenders Corp., was created to support a secondary/capital market strategy for the jumbo correspondent lending channel. TCS is committed to correspondent mortgage lending best practices and has been staffed with deeply experienced correspondent specialists. In addition, TCS embraces a leadership role in the restoration of a private investment marketplace for the mortgage industry.

* PHOTO 300dpi for media: Send2Press.com/wire/images/14-0226-mary-kladde_300dpi.jpg .

* Photo Caption: Titan CEO Mary Kladde.

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