

# Vanessa Ruiz Mitiplier Joins EPIC in Southern California

SAN FRANCISCO, Calif., June 23, 2015 (SEND2PRESS NEWSWIRE) – EPIC Insurance Brokers and Consultants, a retail property, casualty insurance brokerage and employee benefits consultant, announced today that Vanessa Ruiz Mitiplier has joined the firm as a senior consultant and producer in the firm's Southern California Employee Benefits Consulting Practice.

Ruiz Mitiplier will be responsible for new business development and the design, implementation and management of employee benefits programs for her clients. She will report to Tiffany McClellan, CEBS, Southern California Regional Director of Employee Benefits and will be based in EPIC's Irvine office.

Ruiz Mitiplier joins EPIC from Mercer, where she spent the last three years as a senior associate and sales professional, responsible for business development, relationship management, client consulting, contract negotiation, research and development, and benefit program management.

Earlier in her career Ruiz Mitiplier held a range of benefits consulting positions at Lockton Insurance Brokers, Alliant Insurance Services and Humana, among others, where she acquired a wide range of skills related to self-funded programs, ancillary product lines, voluntary benefits, benefits administration, and employee communication programs for Fortune 500 and middle market clients.

As one of the nation's fastest growing private insurance brokerage firms, EPIC has been on an aggressive national growth trajectory, successfully competing against the large, institutional brokers with an entrepreneurial, client-focused business model. Since The Carlyle Group became the firm's major investment partner in December 2013, EPIC has completed eight strategic acquisitions/purchases, adding more than 300 employees in 10 new locations across the country and nearly doubling revenues from roughly \$80 million to run rate revenues of almost \$160 million.

"Vanessa is a great addition to our team," said EPIC's Tiffany McClellan. "Her beliefs and ability are very well aligned with EPIC's core values of unwavering client advocacy and service excellence. We are thrilled to have her join our growing Benefits Consulting Practice in Southern California and across the country."

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## **About EPIC:**

Headquartered in San Francisco, EPIC Insurance Brokers and Consultants has

nationwide presence with a depth of industry expertise across key lines of insurance including commercial property and casualty, employee benefits, unique specialty program insurance, and private client services. Since its founding in 2007 EPIC has driven revenue from \$5 million to \$160 million through both organic growth and strategic acquisitions, and remains a fixture on the insurance industry's "Best Places to Work" lists. Its strategic partners include private equity firms The Carlyle Group and Stone Point Capital.

To learn more, visit <http://www.epicbrokers.com/>.

\* PHOTO for media: [Send2Press.com/wire/images/15-0623-Mitilier-300dpi.jpg](http://Send2Press.com/wire/images/15-0623-Mitilier-300dpi.jpg)

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