

# Titan Lenders Corp. and The Compliance Group, Inc. Enter Referral Partnership, Delivering Enterprise Quality Control Solutions for Mortgage Lenders

DENVER, Colo., Feb. 14, 2012 (SEND2PRESS NEWSWIRE) – [Mortgage fulfillment outsource services expert](#), Titan Lenders Corp. (Titan), and leading mortgage [compliance services provider](#), The Compliance Group, Inc. (TCG), have entered a referral partnership to serve mortgage lenders' compliance, quality control and multi-state licensing needs. Titan and TCG enable lenders to focus on sustaining profitable businesses that respond with agility to regulatory fluctuations.

The continuing onslaught of regulatory mandates issued at an unprecedented rate requires lenders, investors, and servicers to invest in best practices related to data quality, loan production, and compliance. They must adopt unfamiliar practices rapidly or suffer the threat of penalties and buy backs. Data integrity and accuracy are defining factors in short and long-term risk mitigation, regulatory compliance, and subsequently, profitability. Further, as MERS begins to operate under OCC data reconciliation requirements, the gap between origination and servicing will shrink. Mortgage lenders need expertise on these issues with minimal additional overhead.

"Our industry is eager to rebound, but game-changing rules are now in play, forcing lenders to become champions of data quality and best practices," said Titan president Mary Kladder. "Through the Titan – TCG referral partnership, lenders can access loan quality expertise and services to ensure the hard work of loan origination is not derailed by avoidable compliance mishaps."

By combining TCG's loan origination quality control service capabilities with Titan's completely represented and warranted domestic outsource fulfillment services, mortgage lenders gain access to a seamless quality-oriented workflow that virtually ensures loan salability.

"Through our referral partnership with Titan Lenders Corp., we have jointly created a loan quality and compliance resource for mortgage lenders, enabling them to grow at a time when regulations are hamstringing other lenders," said TCG president Annemaria Allen. "Although not every mortgage lender can afford well-qualified internal compliance resources, the new quality-focused mortgage lifecycle makes it absolutely necessary to have an internal compliance program, including written policy and procedures for every law that applies to your company."

The Compliance Group supports lenders' most critical origination compliance challenges including: RESPA, TILA, ECOA, privacy, HOEPA, state and multi-

state requirements, procedural checklist creation, and staff training.

**About The Compliance Group:**

The Compliance Group (TCG) is a leading nationwide financial services risk management organization focused solely on its clients' compliance success ([www.TheComplianceGroup.net](http://www.TheComplianceGroup.net)). TCG has helped hundreds of financial institutions mitigate risk and losses with its proprietary, patent-pending technology and its core business solutions of Compliance, Quality Control and Licensing. Founded by Annemaria Allen in 2000, TCG has built upon her deeply experienced understanding of compliance and risk management to bring peace of mind to the financial services industry.

TCG's LicenseTracker® ([www.LicenseTracker.com](http://www.LicenseTracker.com)), is a patent pending, web-based application, to help mortgage businesses, branches, or loan originators maintain and track required state and federal agency licensing deadlines.

TCG technology is complemented by its experts' keen attention to delivering results the right way – with integrity, quality, transparency, reliability and customer care. Its appreciation for relationship building allows TCG to assist its clients in understanding the complexity of compliance, developing their strengths in areas of risk while turning compliance and quality control into a profitability strategy.

For more information, contact [annemaria@thecompliancegroup.net](mailto:annemaria@thecompliancegroup.net).

**About Titan Lenders Corp.:**

Titan Lenders Corp. ([www.TitanLendersCorp.com](http://www.TitanLendersCorp.com)) is one of a specialized few providers of mortgage back office fulfillment services, a not-well-understood facet of mortgage lending that includes closing, funding and post closing services. Community banks, credit unions, mortgage bankers and brokers, and warehouse line lenders use outsource providers strategically to minimize compliance risks in a time-sensitive error-averse environment. Fluctuations in mortgage lending volume also lead some mortgage lenders to outsource their entire back office operation and secure predictable "per transaction" pricing rather than maintaining an inflexible static in house staff.

Titan Lenders Corp.'s patented, proprietary web-based software Cerberyx (CBX) supports a full suite of fulfillment services, including: funding, compliance, closing, post-closing, purchase review for correspondents and warehouse lenders, trailing documents, MERS management, FHA insuring, and document management (imaging). CBX's flexible rules-based architecture allows Titan clients to define field level decision trees, priorities, checklists and process management specific to an investor product variance or a cross-investor climate.

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