

# RoundPoint and Matic Automate Homeowner's Insurance for Homebuyers, Mortgage Servicing Customers and RoundPoint Employees

SHERMAN OAKS, Calif., March 1, 2018 (SEND2PRESS NEWSWIRE) – [Matic](#), a digital insurance agency whose technology enables borrowers to purchase homeowner's insurance during the mortgage transaction, today announced a wide-ranging integration with [RoundPoint Mortgage Servicing Corporation](#) (RoundPoint), a mortgage loan originator and one of the nation's largest non-bank mortgage servicing companies. The integration will make Matic's one-click "get quote" button available to both customers and employees of RoundPoint.



**ROUNDPOINT**  
MORTGAGE SERVICING CORPORATION

Send2Press® Newswire

RoundPoint services over \$75 billion worth of mortgage assets as a fully licensed subservicer for commercial banks, credit unions, mortgage companies and hedge funds.

Now, homeowners whose mortgages are serviced by RoundPoint will be notified by Matic when they could save money by switching to a different A-rated homeowner's insurance carrier. Homeowners will also be alerted if there's an

opportunity to get more coverage without an increase in premium.

“Mortgage servicers rarely get to call their customers and offer a lower escrow payment or more comprehensive insurance coverage without a premium increase – yet these are exactly the kinds of opportunities Matic will bring to RoundPoint customers every day,” said Matic COO Benjamin Madick.

RoundPoint will also make Matic available to homebuyers applying for a mortgage loan through the company’s retail mortgage lending division. In addition, Matic will be available to RoundPoint employees via a private-labeled web portal.

“The fact that RoundPoint is making Matic available not only to our mortgage origination and servicing customers, but also to our employees, is a testament to our enthusiasm for Matic’s innovative homeowner’s insurance experience,” said RoundPoint CEO Kevin Brungardt.

“Matic is a key component of our Homeownership Marketplace initiative, which provides products and services that provide value, save money and enhance the overall experience for borrowers,” added Brungardt. “Our long-term goal is for every customer to custom-tailor his or her own Personal Household Economy™ within this Marketplace. The timing is perfect as we just officially launched this effort with an overhaul of our website, customer portals and overall customer experience.”

**About Matic:**

Matic is a technology-driven insurance agency focused on helping lenders and loan officers better integrate homeowner’s insurance into the lending process. By using loan application information and first-of-its-kind technology, Matic provides homebuyers multiple policy options within seconds, helping loan officers close their loans faster.

Matic delivers the most trusted, affordable insurance policies available thanks to its partnerships with a diverse network of insurance carriers. Today’s borrowers expect a digital home-buying experience, and Matic gives them the digital insurance experience to match. For more information, visit <https://matic.com/> or [follow Matic on LinkedIn](#).

**About RoundPoint Mortgage Servicing Corporation:**

Founded in 2007, RoundPoint is an agency and non-agency lender and servicer and a subservicer for commercial banks, credit unions, mortgage companies and hedge funds. The Charlotte, NC-based company currently services over \$75 billion worth of mortgage assets, which are comprised of its own assets and loans subserviced for others. RoundPoint is licensed to service loans in all fifty states, the District of Columbia, and the U.S. Virgin Islands and is publicly rated by Fitch Ratings (RPS3+, RSS3+), Standard & Poor’s (Average) and Kroll Bond Rating Agency (BB).

RoundPoint is a seller and servicer for Fannie Mae and Freddie Mac. It is an approved single family Issuer and servicer for Ginnie Mae, and maintains current MBS issuer eligibility. RoundPoint is also an approved servicer for the U.S. Department of Housing and Urban Development, the U.S. Department of

Veterans Affairs and the U.S. Department of Agriculture. Lenders and investors can learn more about RoundPoint's servicing offerings by visiting [roundpointexchange.com](http://roundpointexchange.com). Borrowers may visit RoundPoint's consumer website at <https://www.rpmservicing.com>.

\*LOGO for Media: [Send2Press.com/300dpi/17-0921s2p-matic-insurance-300dpi.jpg](http://Send2Press.com/300dpi/17-0921s2p-matic-insurance-300dpi.jpg)